

Decisions on the industrial energy transition

Compendium



MARCH 2017

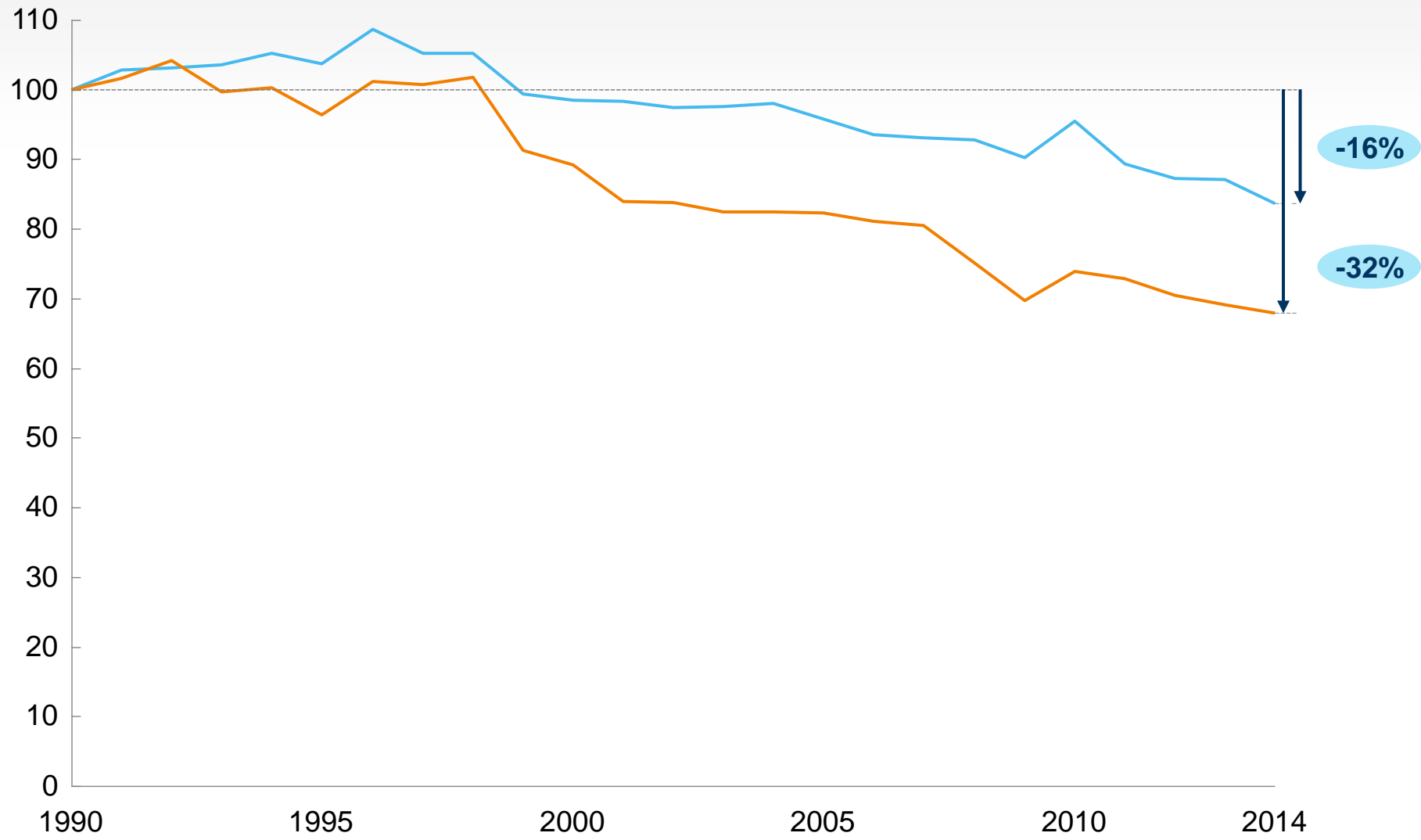
Contents

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CO₂e emissions from industry have reduced 2x faster than total emissions in the Netherlands

CO₂ equivalent emission, % change as of 1990

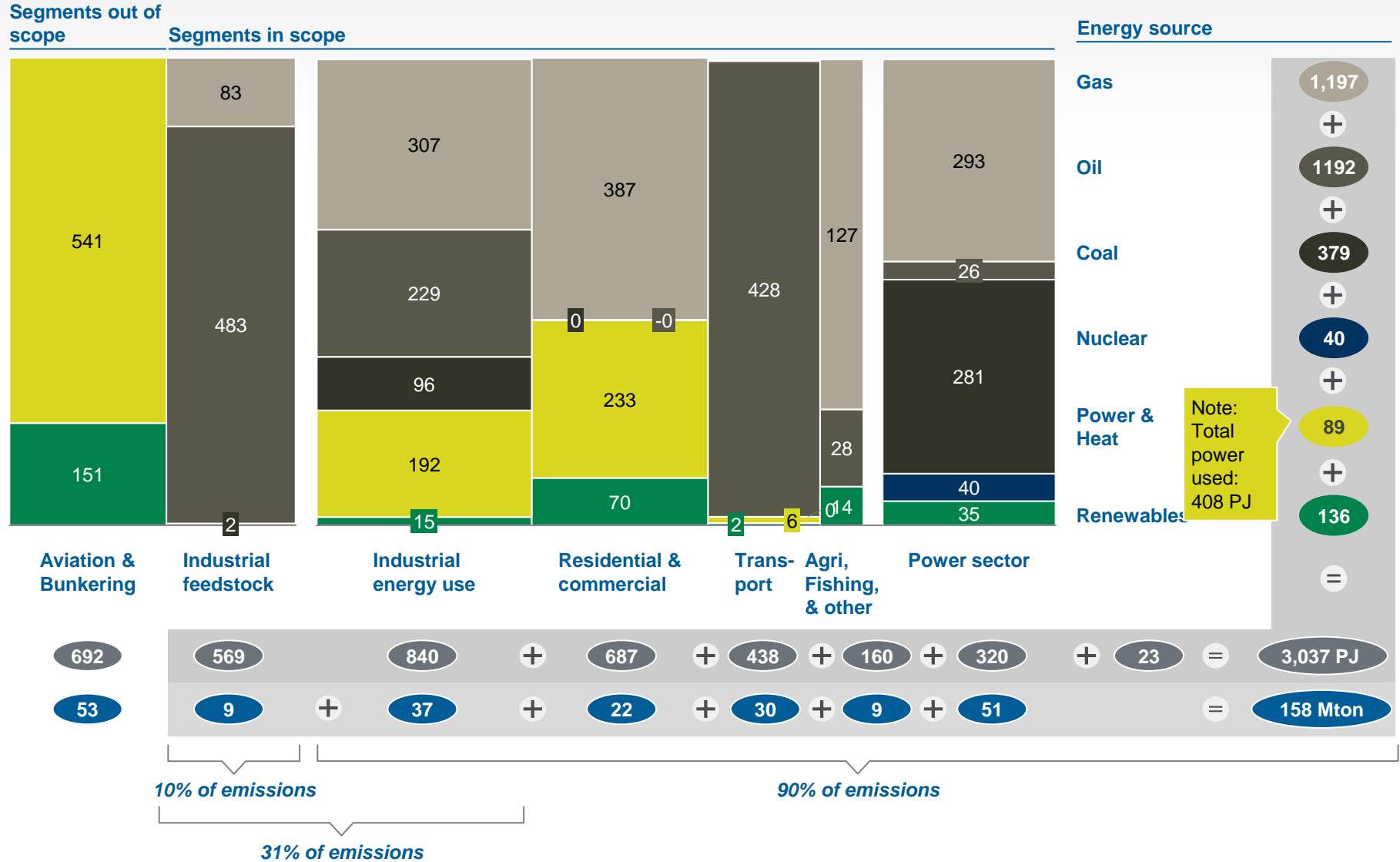
— Total emissions — Industry emissions



SOURCE: CBS, National Inventory Report (1990-2014)

Energy consumption and CO₂ emissions in the Netherlands

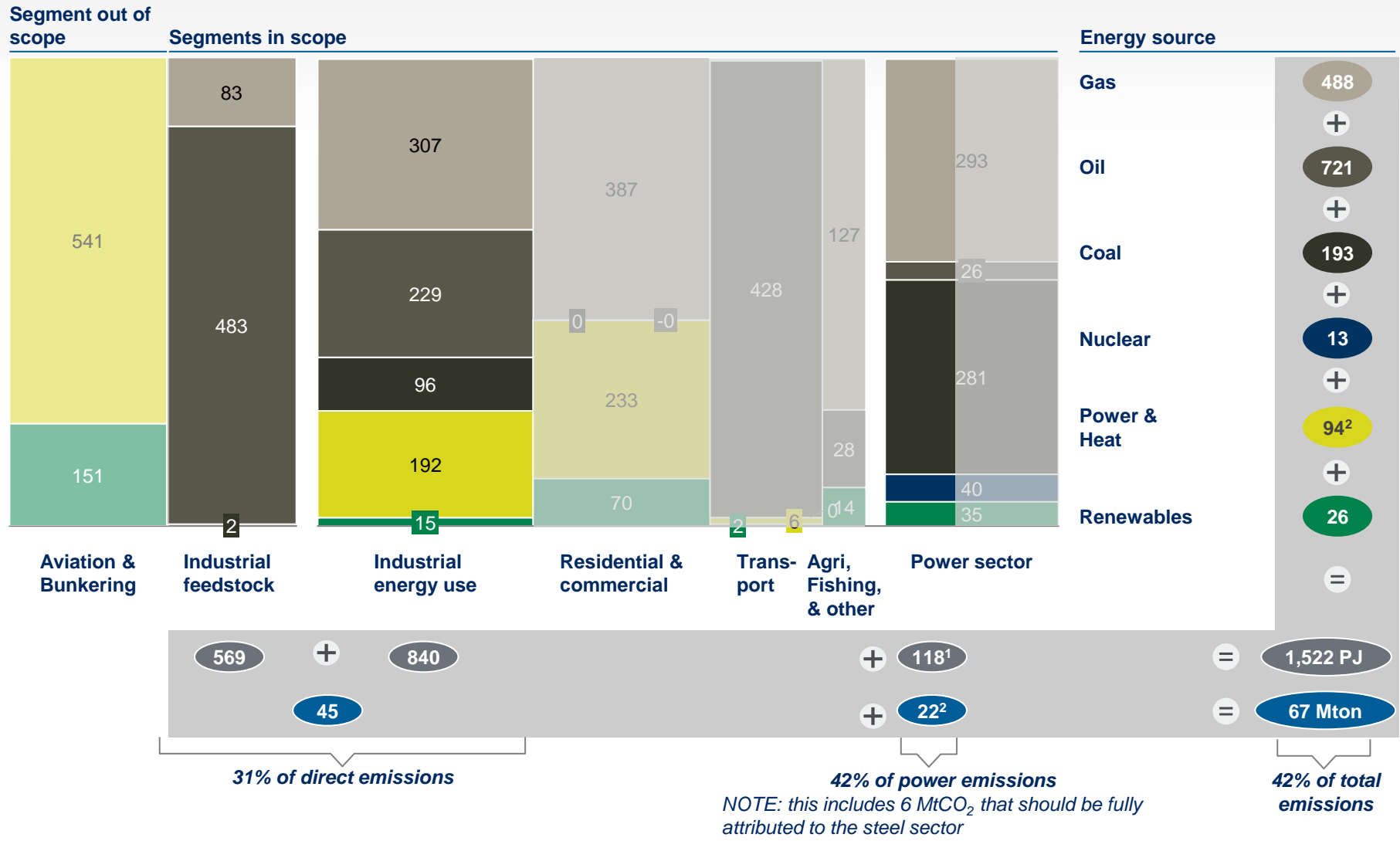
Total net energy demand in the Netherlands by sector and industry, PJ, 2014



SOURCE: Centraal Bureau voor de Statistiek (2014), "Energiebalans" and "Energieverbruik" databases, National Inventory Report 2016, team analysis

Industrial activities – including fair share of power – causes 42% of CO₂ emissions

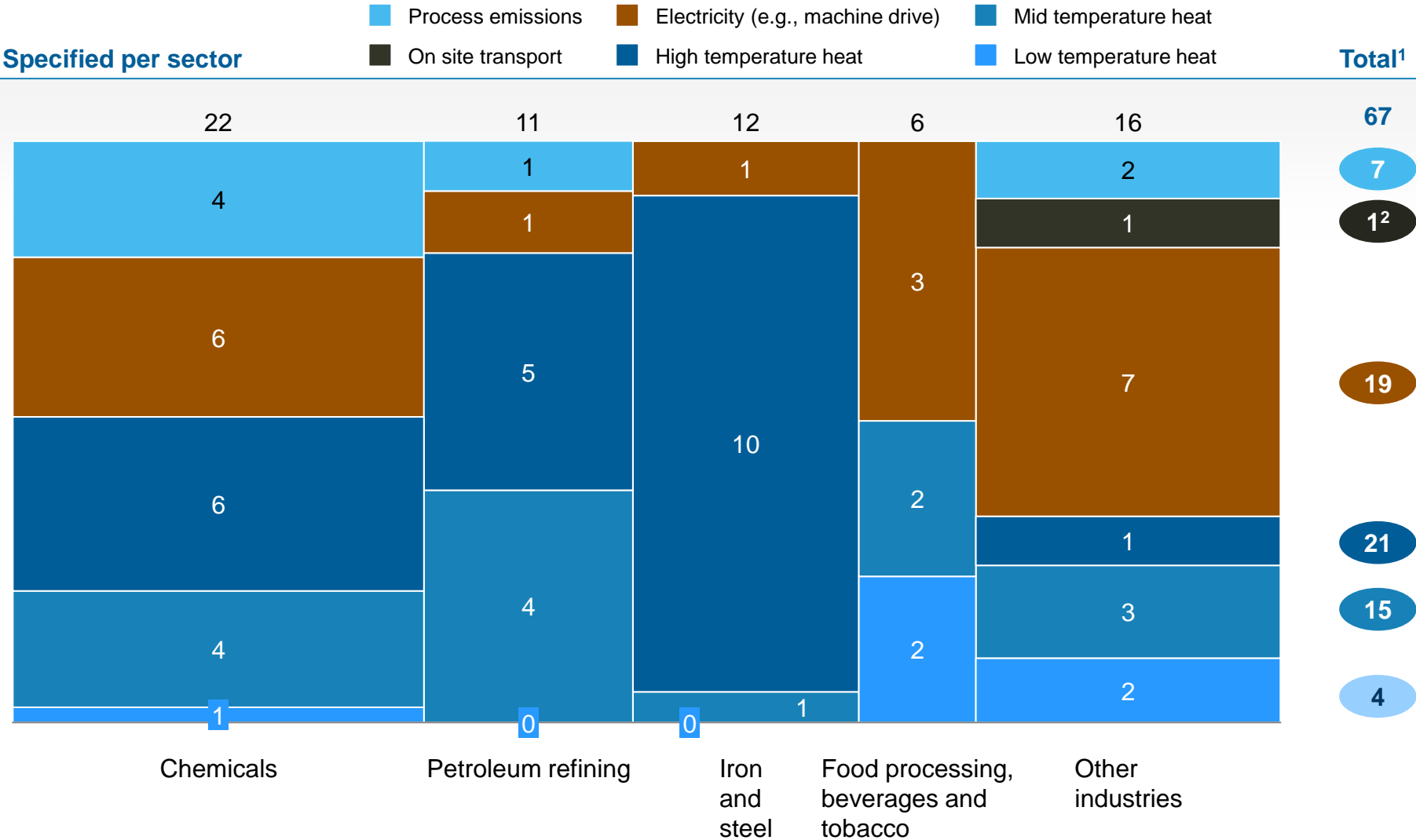
Total net energy demand in the Netherlands by sector and industry, PJ, 2014, greyed out parts indicate what is not included in industry



SOURCE: Centraal Bureau voor de Statistiek (2014), "Energiebalans" and "Energieverbruik" databases, National Inventory Report 2016, team analysis

Overview of CO₂ emissions, split by functional use

Estimated Mt CO₂/yr, 2014



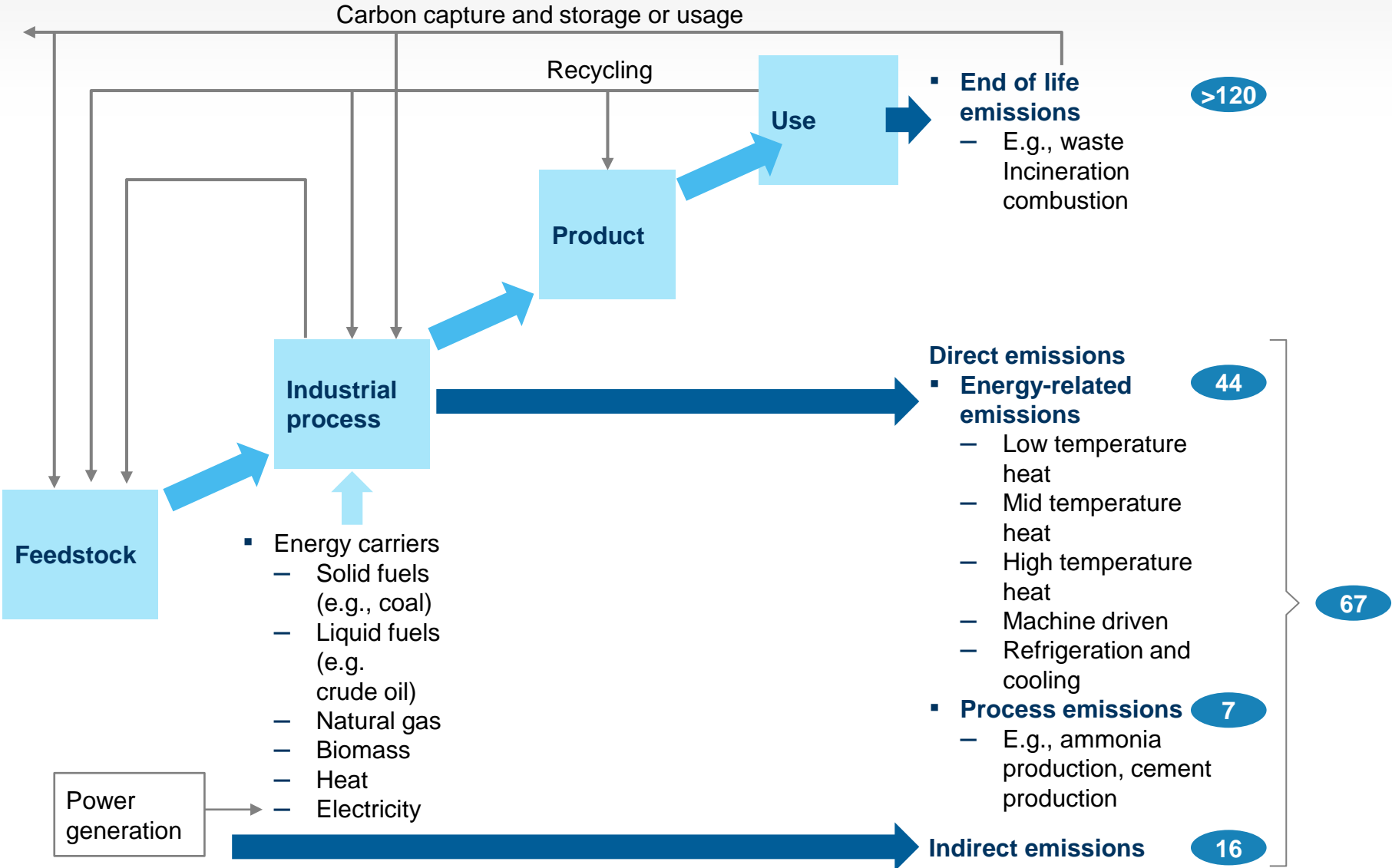
NOTE: Difference in totals due to rounding
 1 Emissions from biomass are excluded

2 On-site transport not allocated to specific sectors

SOURCE: Manufacturing Energy Consumption Survey (2013); National Inventory Report (2016); expert interviews; CE Delft Denktank energiemarkt Industrielewarmtemarkt 2013; expert interviews, team analysis

Emissions during product lifecycle

x Emissions (Mt CO₂) ➔ Emissions
➔ Product lifecycle ➔ Use of waste streams



SOURCE: Centraal Bureau voor de Statistiek (2014), "Energiebalans" and "Energieverbruik" databases, National Inventory Report (1990-2014), team analysis

Scenario 1 Current prices: Impact and assumptions

■ Potential until 2025
 ■ Potential after 2040
■ Potential 2025-2040
 □ Technical potential

Options	Carbon reduction MtCO ₂		Assumptions	
	Potential until 2025	Potential after 2040	Potential after 2040	Technical potential
1 Implement efficiency measures and options with business cases	2 2 2 5		50% of low temperature heat with heat pumps. 100% of mechanical vapor recompression potential. Energy efficiency 15% of low and mid temperature	Same as potential after 2040
2 Create optionality in Mid T heat by replacing gas boilers with hybrids	1 6 3 2 11		100% mid temperature heat excl. steel refining (+50% low temp) 75% mid temperature heat refining (+38% low temp)	100% of mid temperature heat incl. steel, refining
3 Develop CCS/U capabilities	<1 3 8 7 19		25% of refining + 100% refining process emissions 55% ethylene 100% ammonia under scenario 1	100% of ammonia, 90% of ethylene, 80% of refining
4 Develop routes to valorize residual streams	1 1 2 4		30% of ethylene production (50% of 60% ethylene that is used for in plastics)	60% of ethylene production (100% of 60% ethylene that is used for in plastics).
5 Start Bio-to-Chem on selective processes	<1 1 6 8		15% of ethylene 50% of specialty chemicals	100% of ethylene and specialty chemicals
6 Invest in R&D on decreasing hydrogen production costs via electrolysis at scale		5	0% under current electricity/hydrogen prices 100% of ammonia under scenario 2/3	100% of ammonia
7 Invest in R&D on mid and high temperature	3 2 1 6		75% of refining high temperature 100% of other industries and chemicals high temperature excluding ammonia and ethylene	Same as potential after 2040, but 100% of refining high temperature
8 Decide on steel route	5 7 12		100%	100%
Renewable electricity for machine drive	7 7 3 16		100%	100%
Total (cumulative for carbon reduction)¹	9 37 63 88			

NOTE: Assumed 50 EUR/MWh electricity, 24.4 EUR/MWh gas, 100 EUR/MWh hydrogen. Differences in totals due to rounding

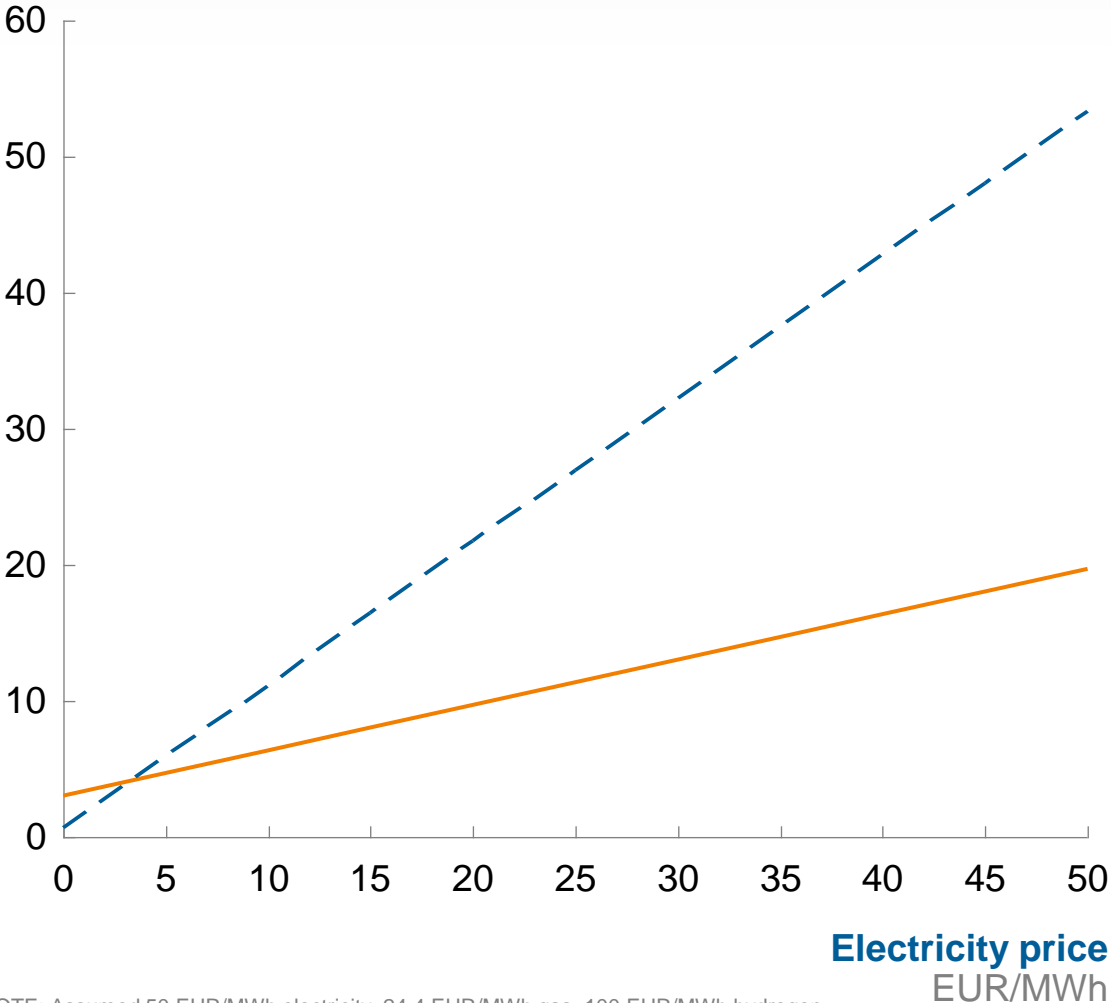
¹ Technical potential sums up to more than 100% of emissions due to double counting

Source: Centraal Bureau voor de Statistiek (2014), "Energiebalans" and "Energieverbruik" databases, National Inventory Report (1990-2014), team analysis

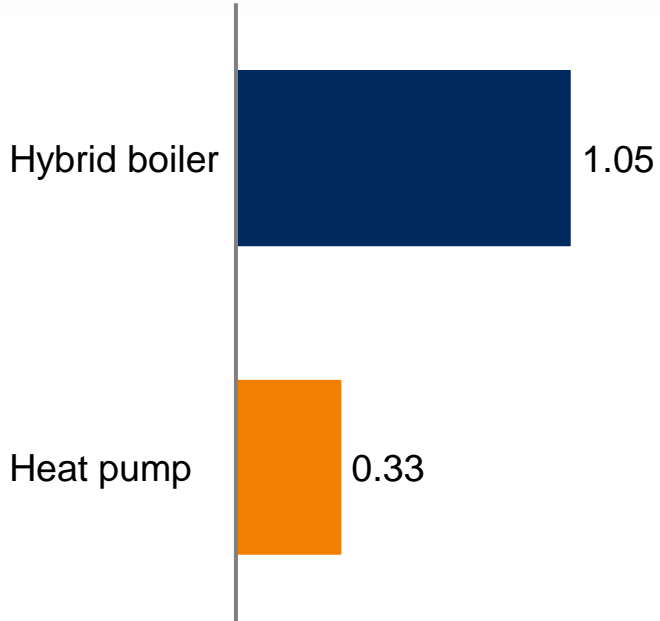
Trade-off between heat pump and hybrid boiler depends on electricity price

Comparison of heat pump and hybrid boiler on cost and energy usage for low temperature heat

Total cost (Capex + Opex)
EUR/MWh



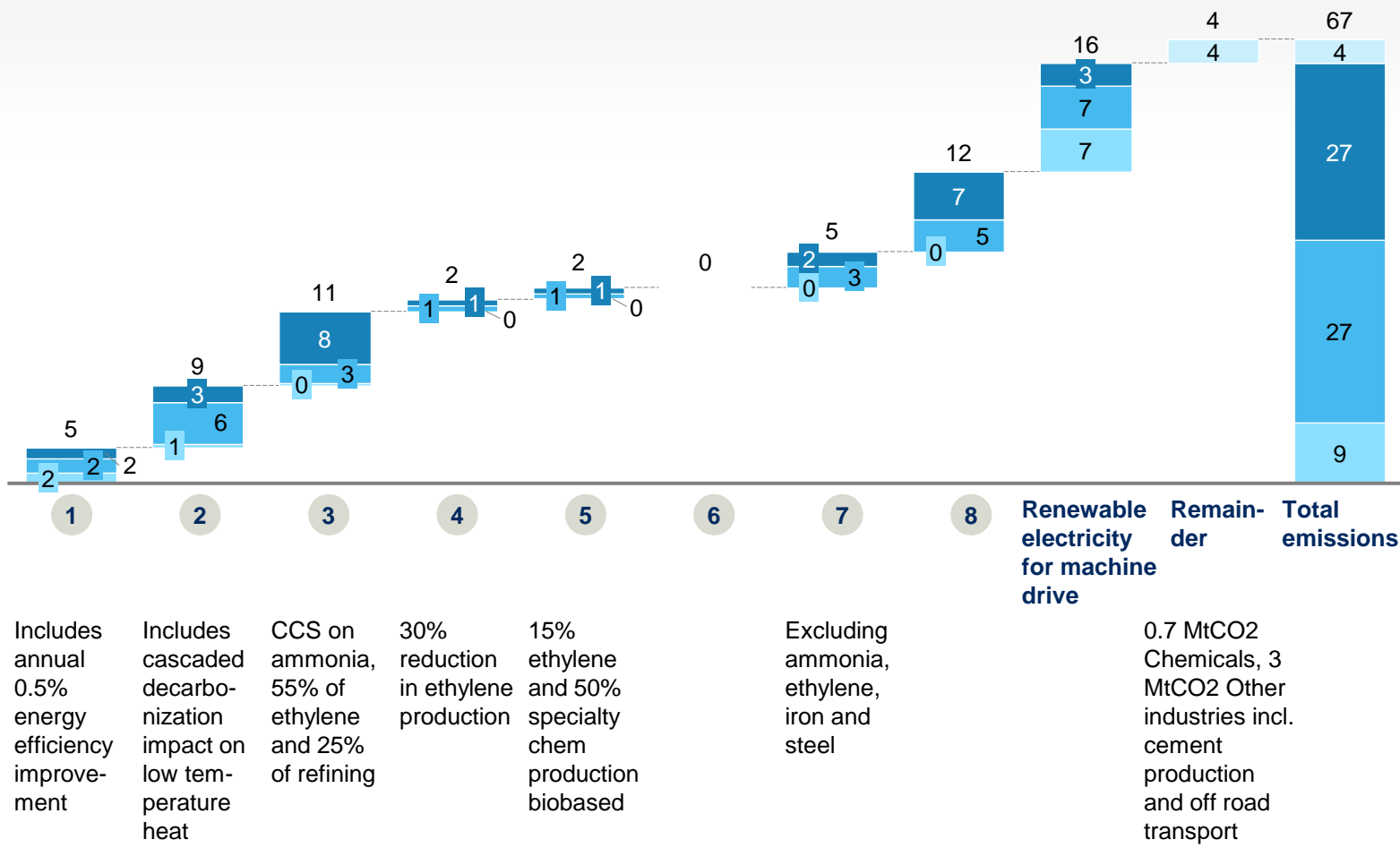
Energy usage
MWh input/MWh heat



NOTE: Assumed 50 EUR/MWh electricity, 24.4 EUR/MWh gas, 100 EUR/MWh hydrogen
SOURCE: Team analysis

Scenario 1 Current prices: Adding up the impact of the 8 decisions

■ Remainder
 ■ After 2040
 ■ 2025-2040
 ■ Before 2025

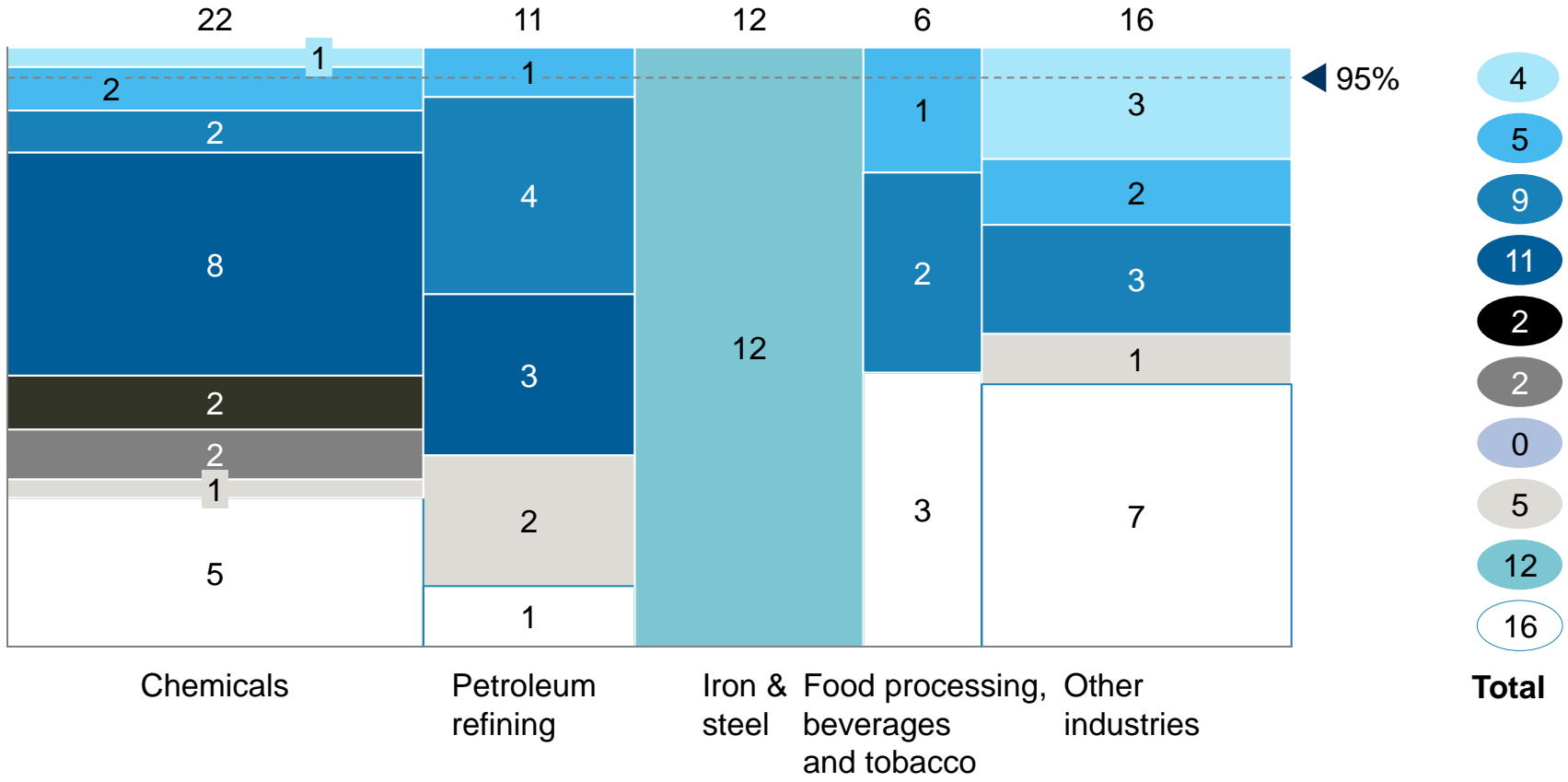


NOTE: Assumed 50 EUR/MWh electricity, 24.4 EUR/MWh gas, 100 EUR/MWh hydrogen. Differences in totals due to rounding
 SOURCE: Centraal Bureau voor de Statistiek (2014), "Energiebalans" and "Energieverbruik" databases, National Inventory Report (1990-2014), team analysis

Scenario 1 Current prices: Impact of 8 options per industry

Per fuel (MtCO₂)

- Remainder
- 4. Valorization of residual streams
- 8. Steel route
- 1. Energy efficiency & business cases
- 5. Bio-to-Chem on selective processes
- Renewable electricity for machine drive
- 2. Hybrid systems for medium temperature
- 6. Electrolysis for hydrogen production
- 3. CCS/U capabilities
- 7. Electric furnaces and mid temperature heat pumps



NOTE: Assumed 50 EUR/MWh electricity, 24.4 EUR/MWh gas, 100 EUR/MWh hydrogen. Differences in totals due to rounding
 Source: Centraal Bureau voor de Statistiek (2014), "Energiebalans" and "Energieverbruik" databases, National Inventory Report (1990-2014), team analysis

Business cases under different scenarios

Positive business case compared to conventional option

Negative business case

Neutral/suboptimal business case

★ Circular economy impacts decision

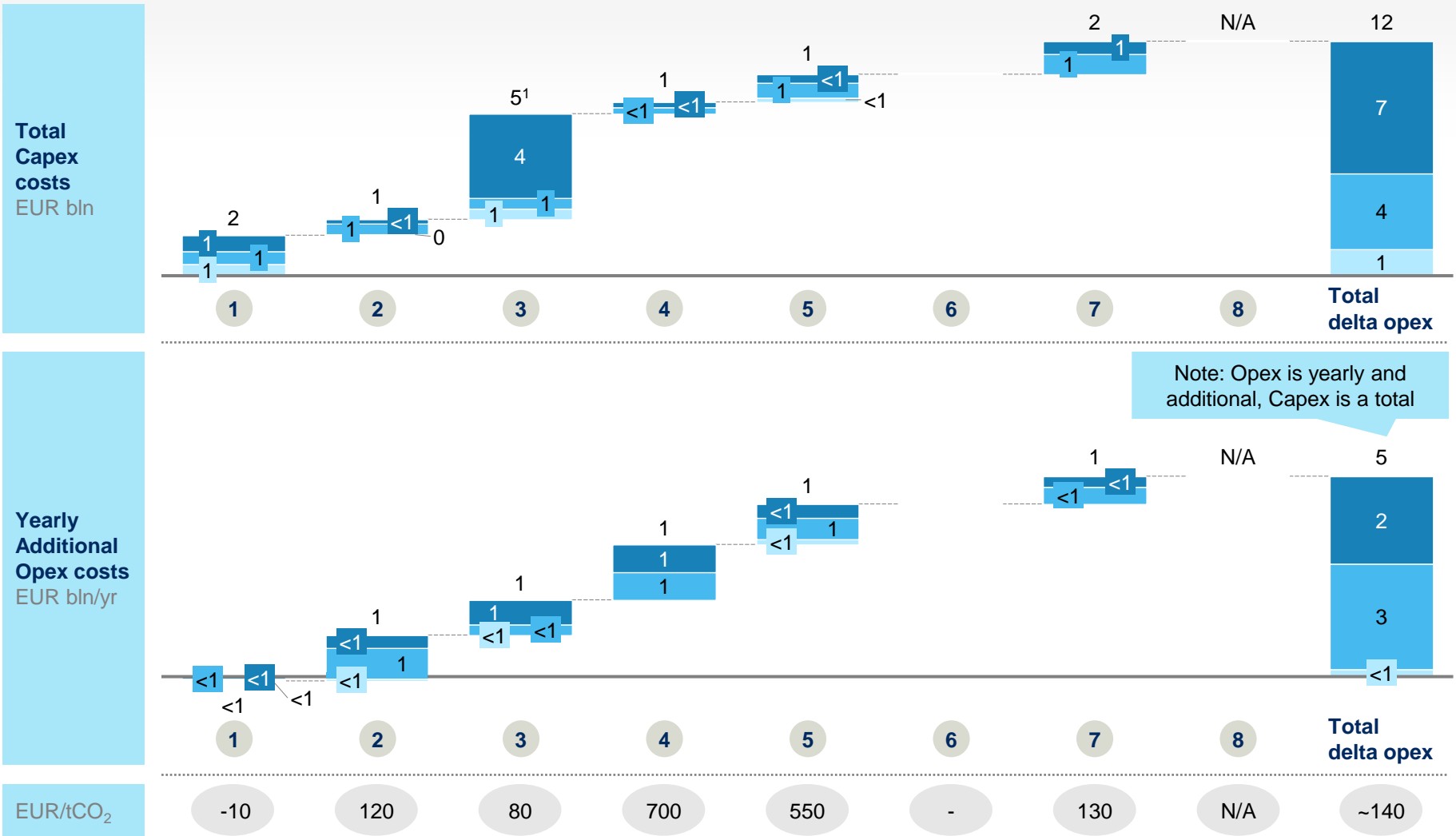
MtCO2 in categories	1. Current prices	2. Electricity price 20 EUR/MWh	3. Electricity 20 EUR/MWh + Hydrogen 73 EUR/MWh
Generic electricity consumption	<ul style="list-style-type: none"> Electricity renewable Energy efficiency 	<ul style="list-style-type: none"> Electricity renewable Energy efficiency 	<ul style="list-style-type: none"> Electricity renewable Energy efficiency
Generic low temperature heat	<ul style="list-style-type: none"> Heat pump Use of waste heat 	<ul style="list-style-type: none"> Heat pump Use of waste heat 	<ul style="list-style-type: none"> Heat pump Use of waste heat
Generic medium temperature heat	<ul style="list-style-type: none"> Mechanical vapor recompression Electric boiler 	<ul style="list-style-type: none"> Mechanical vapor recompression Electric boiler 	<ul style="list-style-type: none"> Mechanical vapor recompression Electric boiler
Generic high temperature heat	<ul style="list-style-type: none"> Electric furnace 	<ul style="list-style-type: none"> Electric furnace 	<ul style="list-style-type: none"> Electric furnace
Steel production process	<ul style="list-style-type: none"> ★ Hisarna Electric steel rolling and coating 	<ul style="list-style-type: none"> EAF¹ Electric steel rolling and coating 	<ul style="list-style-type: none"> EAF¹ Electric steel rolling and coating
Ammonia production process	<ul style="list-style-type: none"> Auto thermal + CCS 	<ul style="list-style-type: none"> H₂ from electrolysis 	<ul style="list-style-type: none"> H₂ from electrolysis
Ethylene production process	<ul style="list-style-type: none"> ★ Plastic recycling CCS/U Biomass feedstock 	<ul style="list-style-type: none"> Plastic recycling CCS/U Biomass feedstock 	<ul style="list-style-type: none"> Plastic recycling CCS/U Biomass feedstock
Petroleum refining process	<ul style="list-style-type: none"> CCS/U 	<ul style="list-style-type: none"> Electrification CCS/U 	<ul style="list-style-type: none"> Electrification CCS/U

NOTE: Assumed 50 EUR/MWh electricity, 24.4 EUR/MWh gas, 100 EUR/MWh hydrogen
SOURCE: Team analysis

¹ Depending on scrap availability

Scenario 1 Current prices: Adding up the cost of the 8 options

■ After 2040 ■ 2025-2040 ■ Before 2025



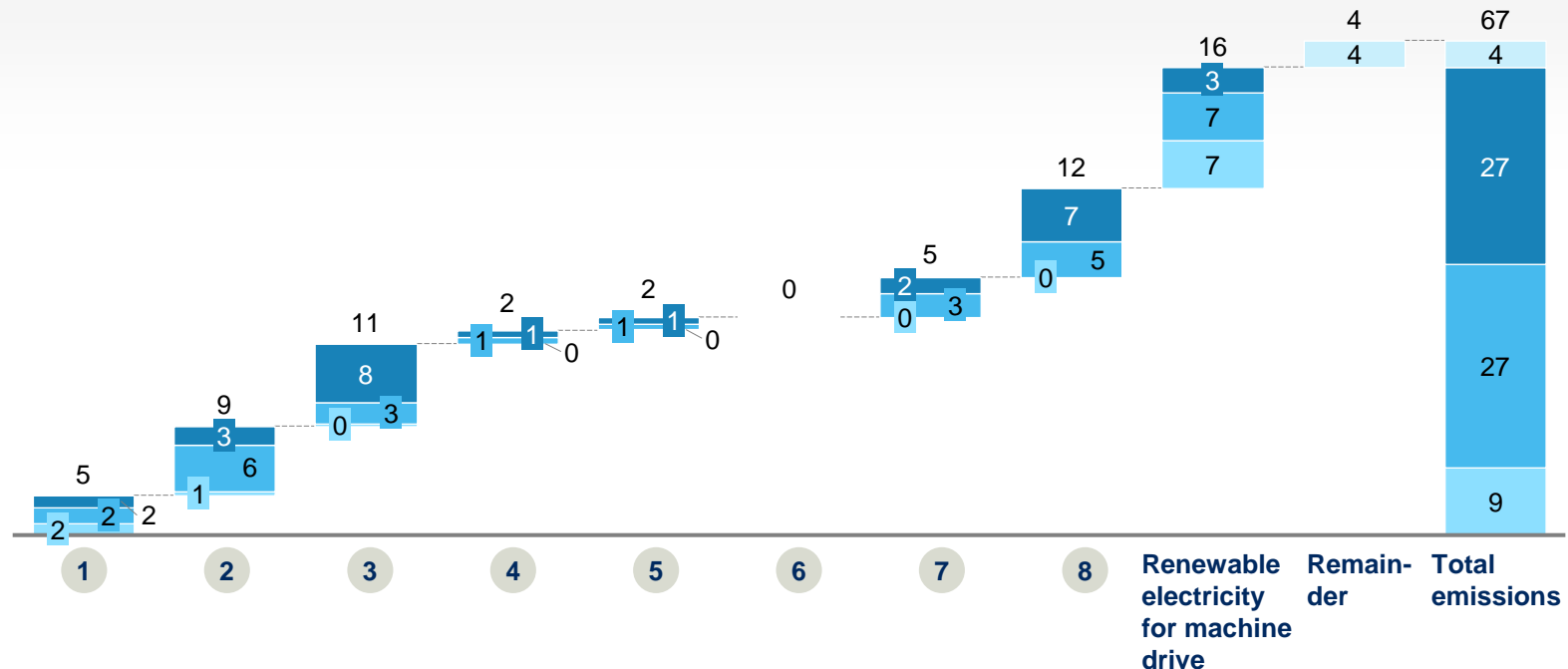
NOTE Assumed 50 EUR/MWh electricity, 24.4 EUR/MWh gas, 100 EUR/MWh hydrogen. Difference in totals due to rounding

1 Only Capex for auto thermal reforming of Ammonia, otherwise no capex for CCS

SOURCE: Team analysis

Impact of 8 decisions under scenarios

Remainder After 2040 2025-2040 Before 2025



Scenario 1: 50 EUR/MWh electricity, 24.4 EUR/MWh gas, 100 EUR/MWh hydrogen

Includes annual 0.5% energy efficiency improvement

Includes cascaded decarbonization impact on low temperature heat

CCS on ammonia, 55% of ethylene and 25% of refining

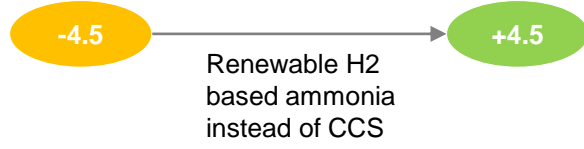
30% reduction in ethylene production

15% ethylene and 50% specialty chem production biobased

Excluding ammonia, ethylene, iron and steel

0.7 MtCO2 Chemicals, 3 MtCO2 Other industries incl. cement production and off road transport

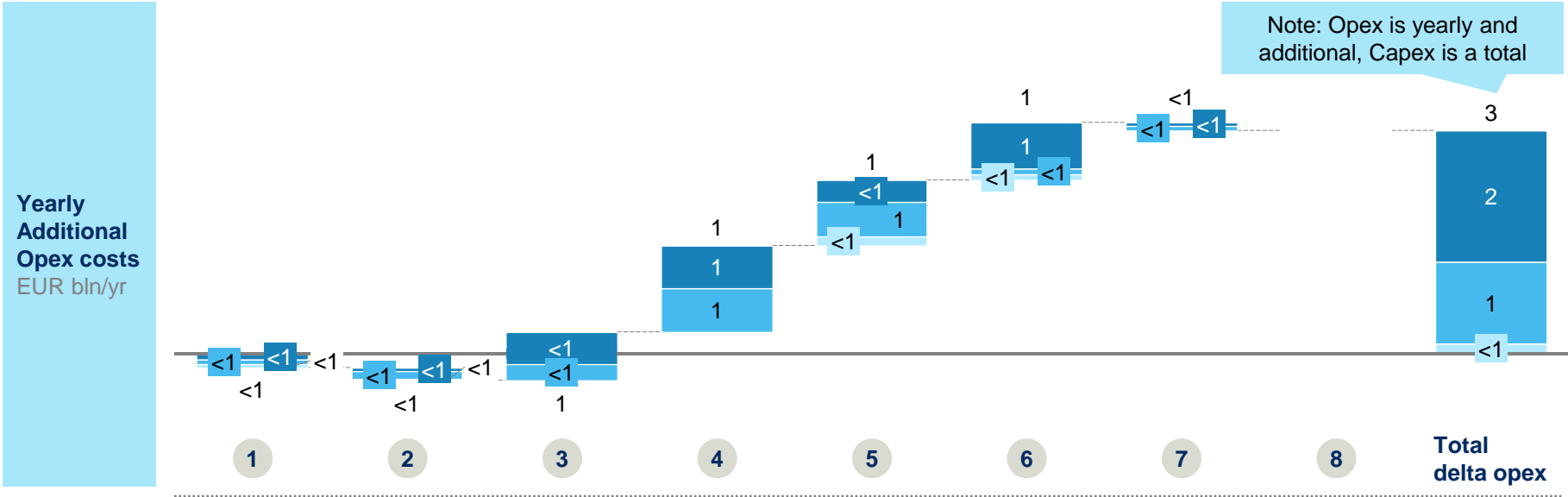
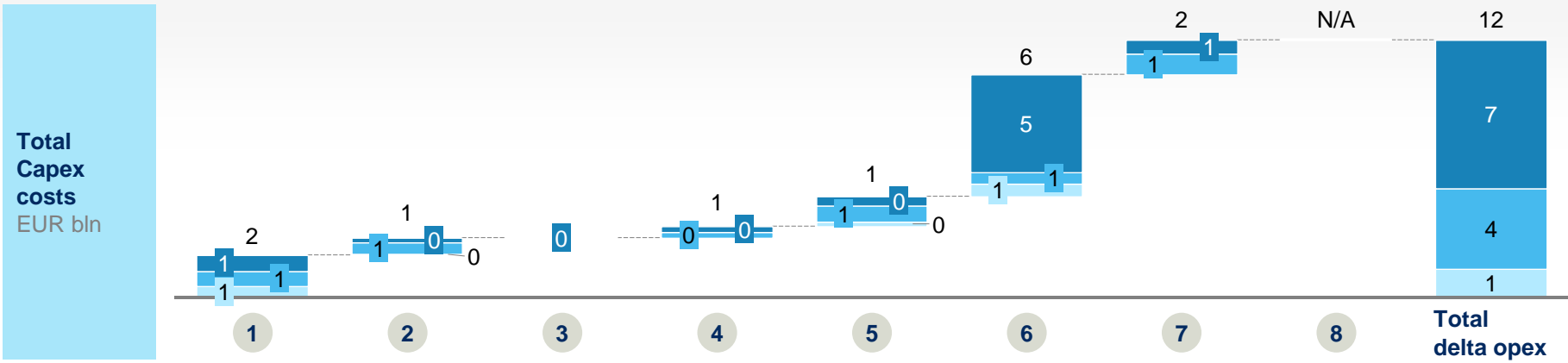
Deltas under scenario 2/3: 20 EUR/MWh electricity, and 73 EUR/MWh hydrogen



NOTE: Assumed 50 EUR/MWh electricity, 24.4 EUR/MWh gas, 100 EUR/MWh hydrogen. Differences in totals due to rounding
 SOURCE: Centraal Bureau voor de Statistiek (2014), "Energiebalans" and "Energieverbruik" databases, National Inventory Report (1990-2014), team analysis

Scenario 2/3: Adding up the cost of the 8 options

After 2040 2025-2040 Before 2025



Option	1	2	3	4	5	6	7	8	Total
EUR/tCO ₂	-30	-20	110	650	550	160	-10	N/A	~95

NOTE Assumed 20 EUR/MWh electricity, 24.4 EUR/MWh gas, 73 EUR/MWh hydrogen. Difference in totals due to rounding

SOURCE: Team analysis

Total cost of reaching 95% CO₂ emission reduction

Scenario 1: 50 EUR/MWh electricity, 24.4 EUR/MWh gas, 100 EUR/MWh hydrogen

Scenario 2/3: 20 EUR/MWh electricity, and 73 EUR/MWh hydrogen

Total Capex costs
EUR bln

12

12

Additional Opex costs
EUR bln/yr

5

3

Implied CO₂ price¹
EUR/tCO₂

~140

~95

¹ Additional Capex per year + Additional Opex per year divided by CO₂ reduced
Source: Team analysis

Scenario 1 Current prices: Costs of reducing CO₂ emissions

CO ₂ abated % of 1990	Total capex EUR bln	Additional Opex EUR bln/yr	Implied CO ₂ price EUR/tCO ₂	Example options
32%	<i>Achieved reduction</i>			
40%	~2	0	~0	<ul style="list-style-type: none"> Heat pumps Mechanical vapor recompression
60%	8.8	~1	~45	<ul style="list-style-type: none"> Ammonia CCS + Auto thermal Electric furnaces
80%	9.3	4	~100	<ul style="list-style-type: none"> Hybrid boilers Ethylene CCS Steel CCS
95%	12	7	~140	<ul style="list-style-type: none"> Ethylene bio-fuel Plastic recycling

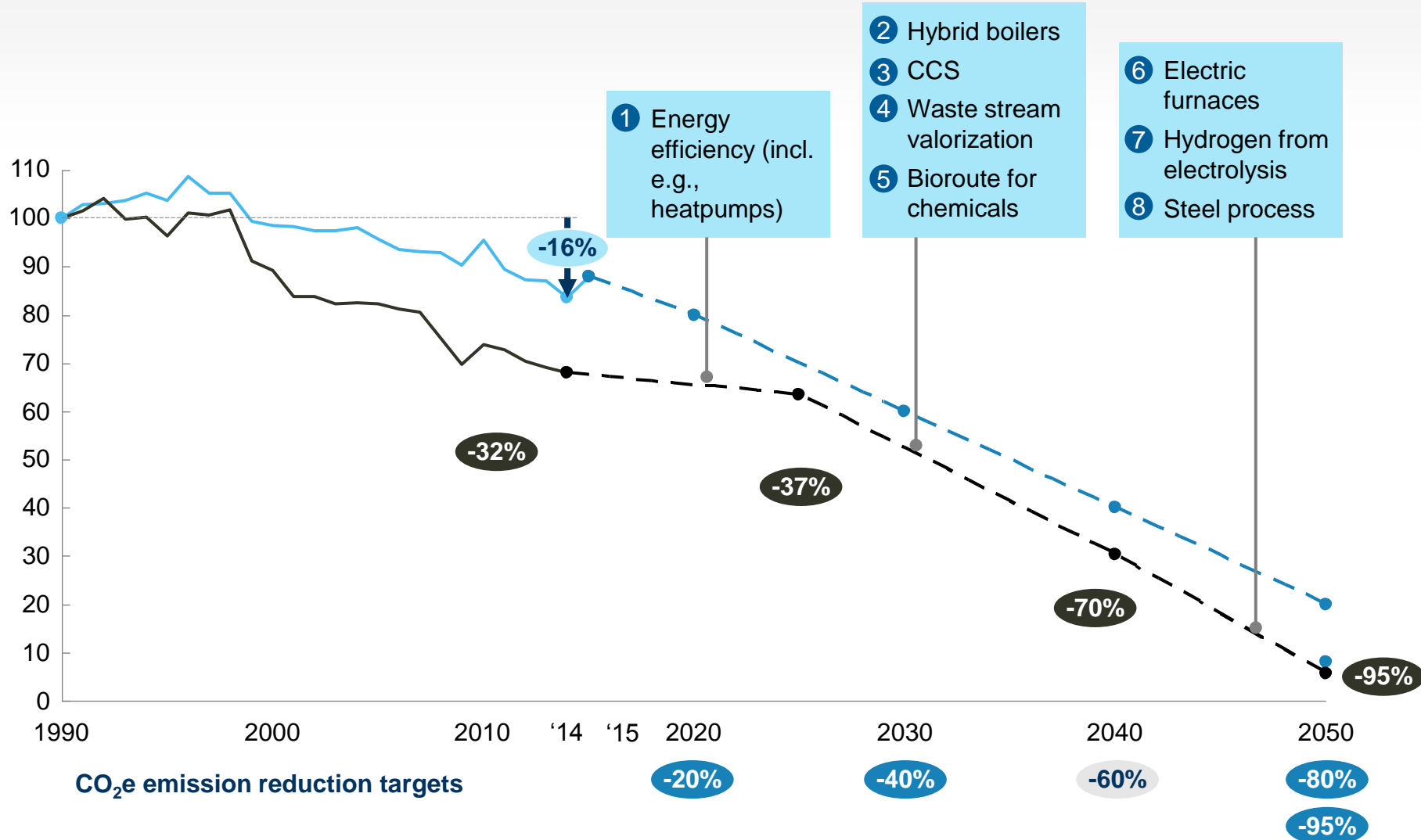
Note: for illustration, assumed 100 EUR/MtCO₂ for 12 MtCO₂ in Steel

Projection of CO₂e emissions of industry with the 8 options

CO₂e emission, % change as of 1990

— Total emissions — Industry emissions

Option at scale (>50% of maximum impact)



NOTE: For industry projection only direct emissions included. Assumed that non-CO2 emissions are reduced at the same speed as CO2 emissions. Maximum impact of 8 options assumed
 SOURCE: CBS, National Inventory Report (1990-2014), team analysis

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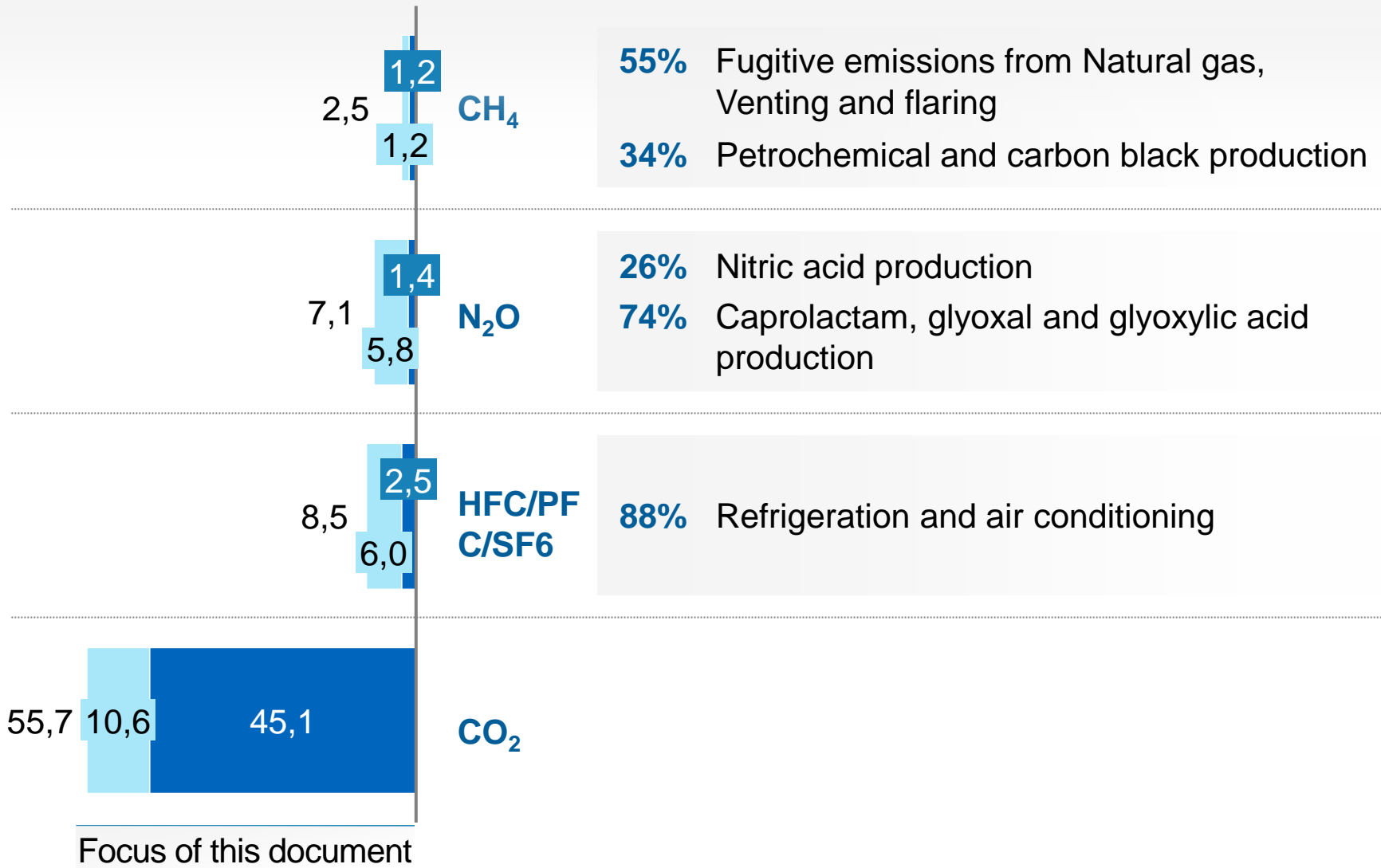
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Most GHG emissions from industry are CO₂

Mt CO₂e emissions from Dutch industrial sector, 1990 to 2014

Reduction 1990 to 2014
2014

Sources of non-CO₂ emissions in 2014



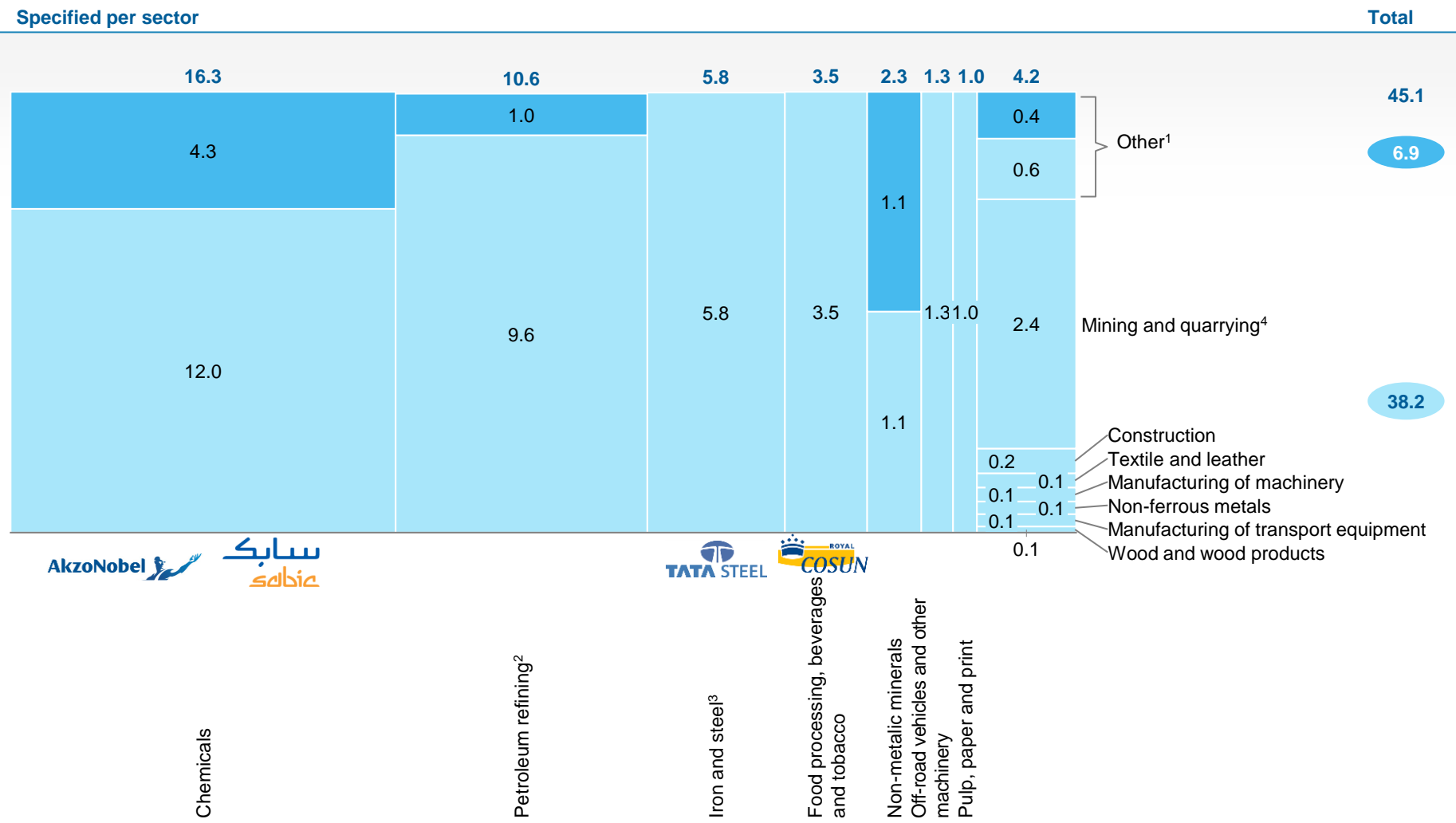
SOURCE: National Inventory Report (1990 - 2016)

Overview of CO₂ emissions per sector

Mt CO₂/yr, 2014

■ Process emissions ■ Emissions from energy

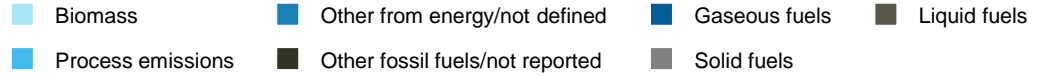
Note: Excludes Tata Steel Ijmuiden's 2 dedicated power plants (6.1 MtCO₂)



¹ Other category includes: Non-energy products from fuels and solvent use, other industrial energy consumption, other industrial process emissions
² Petroleum refining includes 0.95 Mt CO₂ from on-site hydrogen production
³ Iron and steel includes emissions from manufacturing of solid fuels and solid fuel transformation
⁴ Mining and quarrying includes 2.1 Mt CO₂ from oil and gas extraction and 0.06 Mt CO₂ from venting and flaring

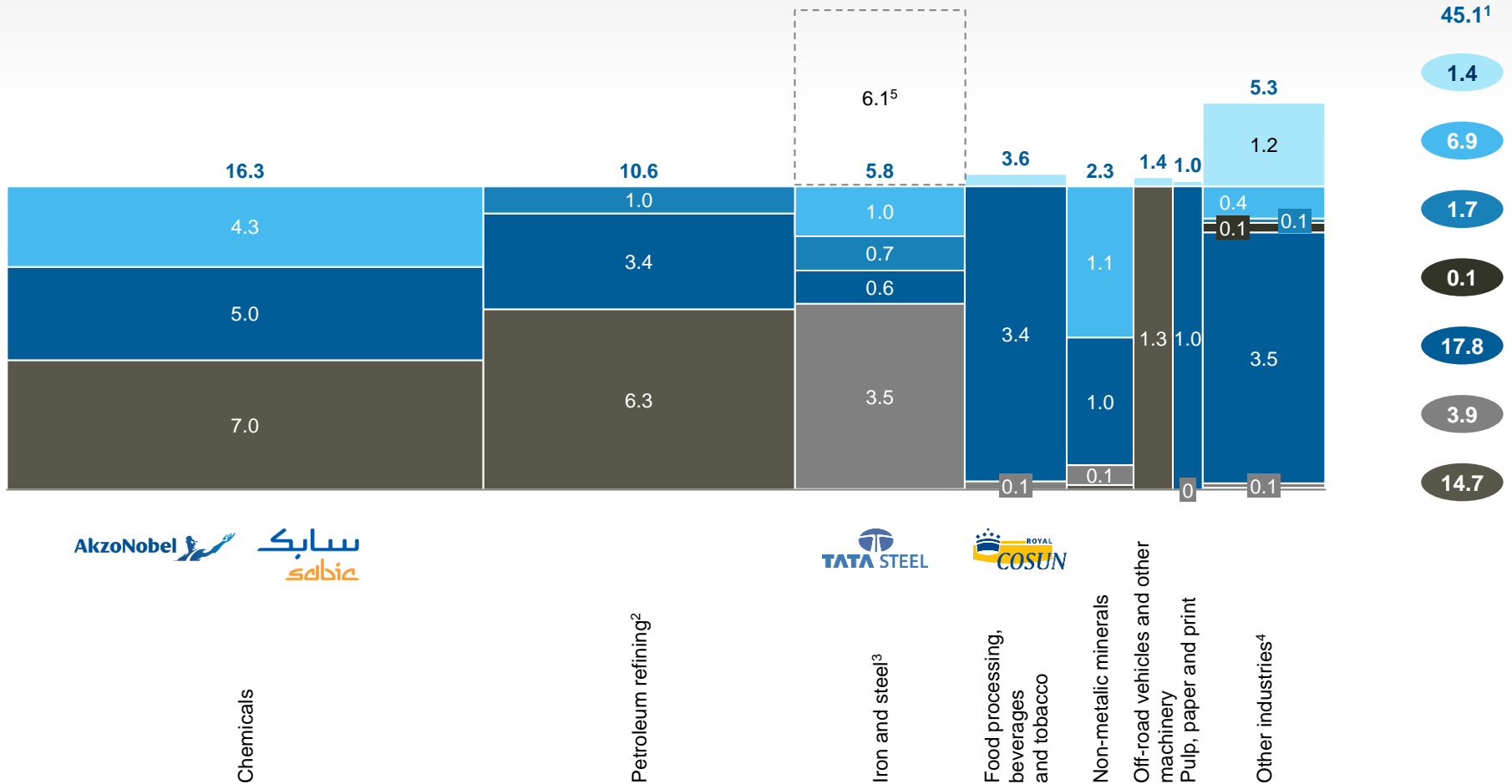
Overview of CO₂ emissions per sector per energy source

Mt CO₂/yr, 2014



Specified per sector

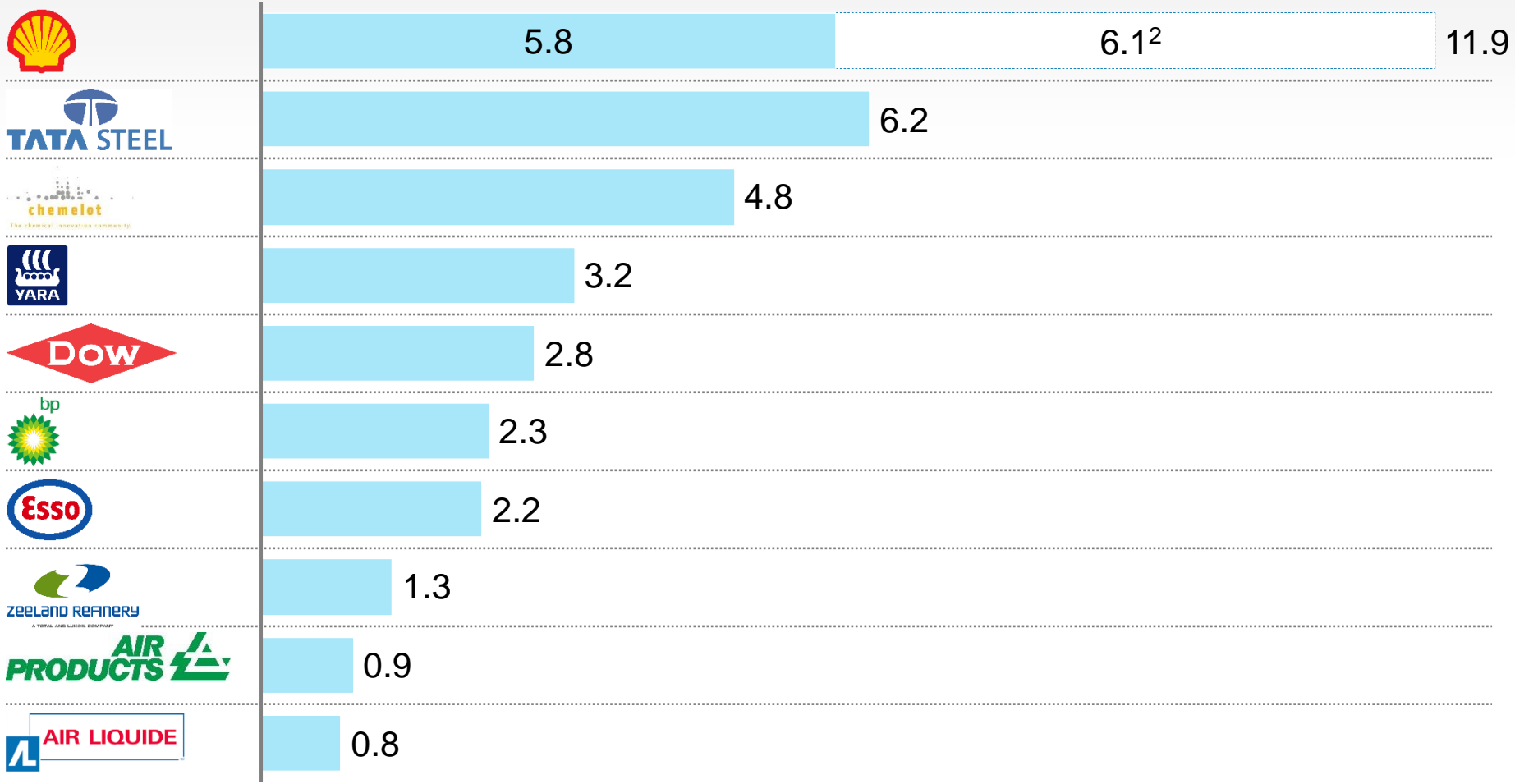
Total



1 Total excludes CO₂ emissions from biomass and dedicated power facilities
 2 Petroleum refining includes fuel consumption from 0.95 Mt CO₂ from on-site hydrogen production as other from energy/not defined
 3 Iron and steel includes emissions from manufacturing of solid fuels and includes solid fuel transformation as other from energy/not defined
 4 Other category includes: Non-energy products from fuels and solvent use, other industrial energy consumption, other industrial process emissions, Mining and quarrying, Construction, Textile and leather, Manufacturing of machinery, Non-ferrous metals, Manufacturing of transport equipment, Wood and wood products
 5 Power not included, but emissions from Tata's dedicated power plant shown in dotted line (not to scale)

Top 10 industrial players together emit 30 Mton CO₂, 67% of total industry emissions

Companies **CO₂ emission, Mton in 2014**



Total **30.4** **67%¹**

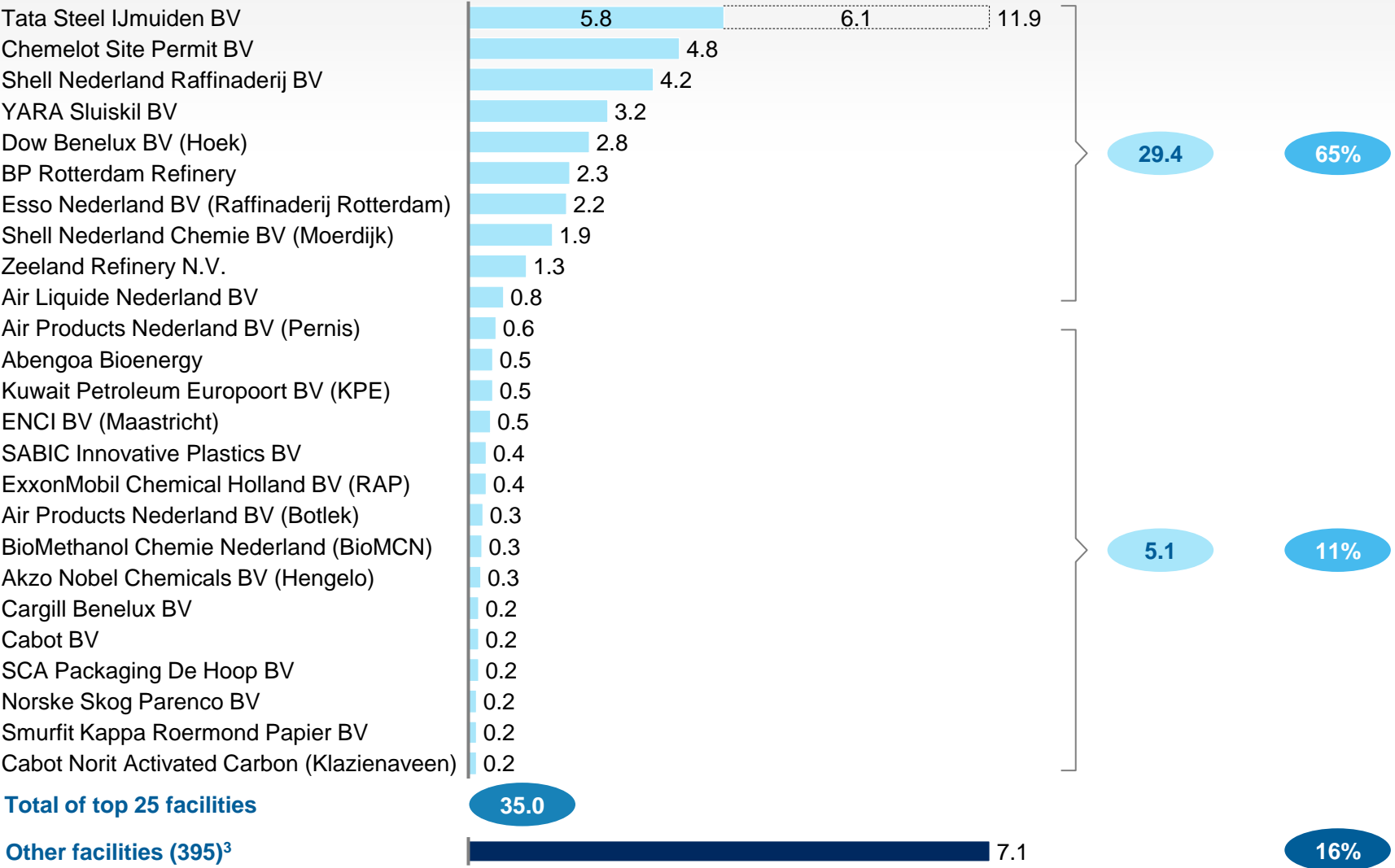
NOTE Numbers based on PRTR database. Dow and Tata steel numbers same as in company reporting. Yara emissions reported in PRTR Netherlands are higher than emissions reported in Yara's sustainability report (~2 Mt CO₂). Others do not report emissions on this level of specificity

¹ Percentage of total industry emissions (45.1 MtCO₂) according to National Inventory Report 2016
² Tata Steel IJmuiden's 2 dedicated power plants of 6.1 MtCO₂, other emissions from power not included

Top 25 largest emitting facilities in The Netherlands

Top 25 point emitters¹
Mt CO₂/yr, 2014

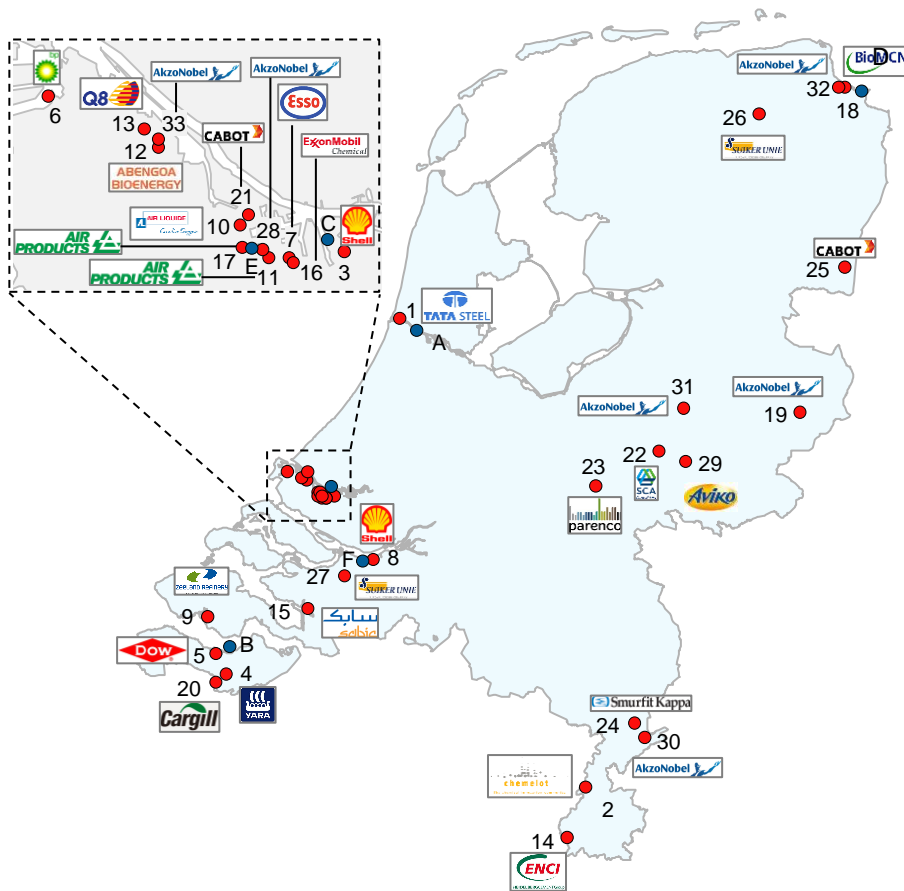
Percentage of total CO₂ from industry²



¹ Emissions from power not included, but size of Tata Steel IJmuiden's dedicated power plant indicated with a dotted line ² Total CO₂ emissions from industry are 45.1 Mt CO₂/yr 2014, from NIR dataset. Not all facilities in the PRTR dataset. In totals, emissions from dedicated power plant of Iron and steel are not included ³ Other facilities included in the PRTR dataset. 8% of the CO₂ emissions in the NIR is not accounted for in the PRTR dataset

Footprints of locations

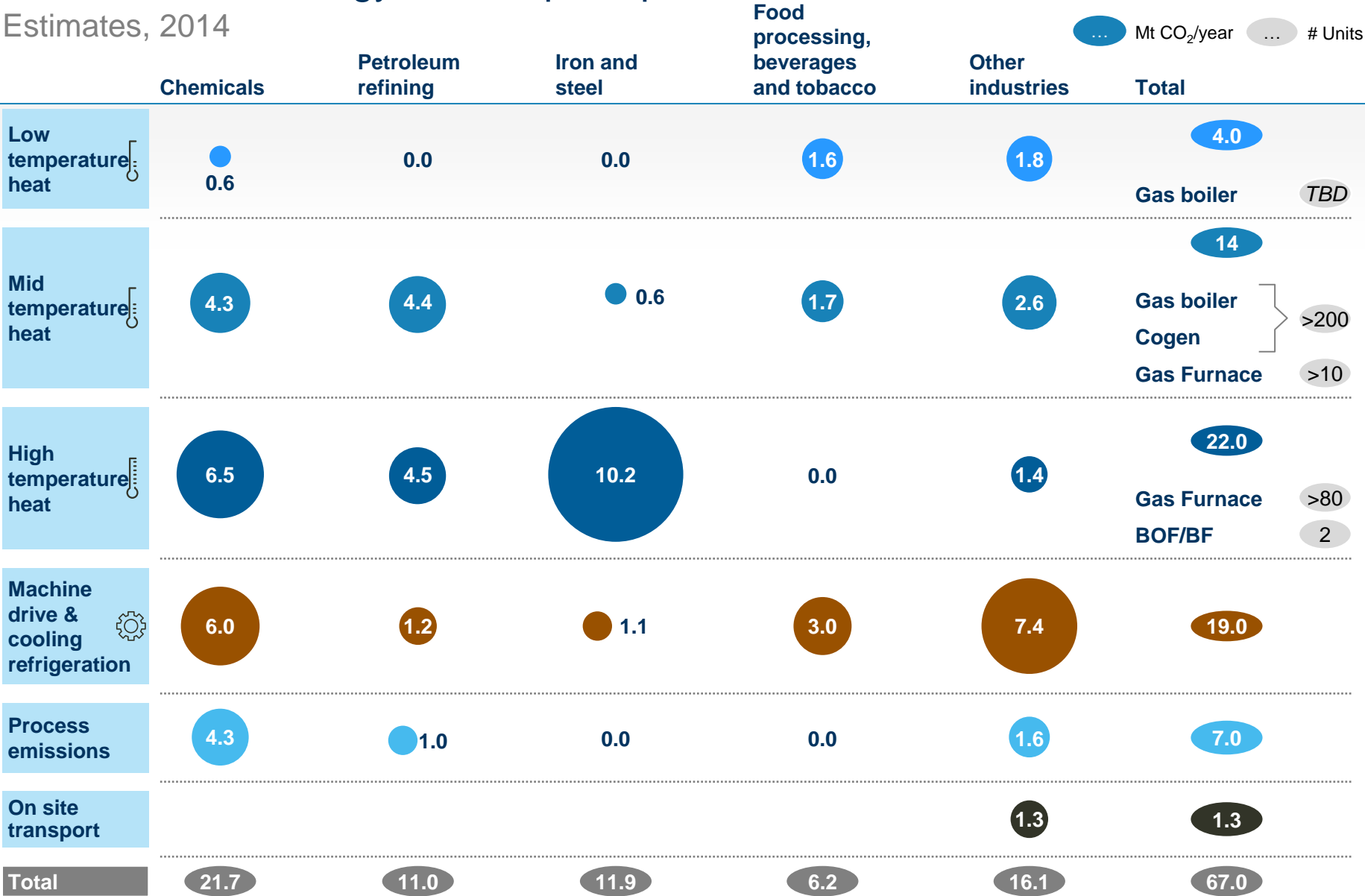
● Industrial facility ● Dedicated electricity facility



No	Rank	Facility	Mt CO ₂
1	1	Tata Steel IJmuiden BV	5.8
2	2	Chemelot Site Permit BV	4.8
3	3	Shell Nederland Raffinaderij BV	4.2
4	4	YARA Sluiskil BV	3.2
5	5	Dow Benelux BV (Hoek)	2.8
6	6	BP Rotterdam Refinery	2.3
7	7	Esso Nederland BV (Raffinaderij Rotterdam)	2.2
8	8	Shell Nederland Chemie BV (Moerdijk)	1.9
9	9	Zeeland Refinery N.V.	1.3
10	10	Air Liquide Nederland BV	0.8
11	11	Air Products Nederland BV (Pernis)	0.6
12	12	Abengoa Bioenergy	0.5
13	13	Kuwait Petroleum Europoort BV (KPE)	0.5
14	14	ENCI BV (Maastricht)	0.5
15	15	SABIC Innovative Plastics BV	0.4
16	16	ExxonMobil Chemical Holland BV (RAP)	0.4
17	17	Air Products Nederland BV (Botlek)	0.3
18	18	BioMethanol Chemie Nederland (BioMCN)	0.3
19	19	Akzo Nobel Chemicals BV (Hengelo)	0.3
20	20	Cargill Benelux BV	0.2
21	21	Cabot BV	0.2
22	22	SCA Packaging De Hoop BV	0.2
23	23	Norske Skog Parenco BV	0.17
24	24	Smurfit Kappa Roermond Papier BV	0.17
25	25	Cabot Norit Activated Carbon (Klazienaveen)	0.17
26	30	Suiker Unie Ververlaten	0.14
27	31	Suiker Unie (Dinteloord)	0.14
28	32	Akzo Nobel Chemicals BV (Botlek)	0.13
29	57	Aviko BV	0.06
30	164	Akzo Nobel Functional Chemicals BV	0.01
31	194	Akzo Nobel Functional Chemicals	0.008
32	275	Akzo Nobel Chemicals BV (Chemie Park Delfzijl)	0.0036
33	418	Akzo Nobel Base Chemicals	0.00002
A	-	Tata Steel IJmuiden BV	6.1
B	-	Dow Benelux BV	1.3
C	-	Shell Nederland Raffinaderij BV	1.2
D	-	Delfzijl Chemie park (incl Akzo Nobel)	0.5
E	-	AirLiquide Nederland BV	0.5
F	-	Shell Nederland Chemie BV (Moerdijk)	0.4

Emissions and energy consumption per sector

Estimates, 2014

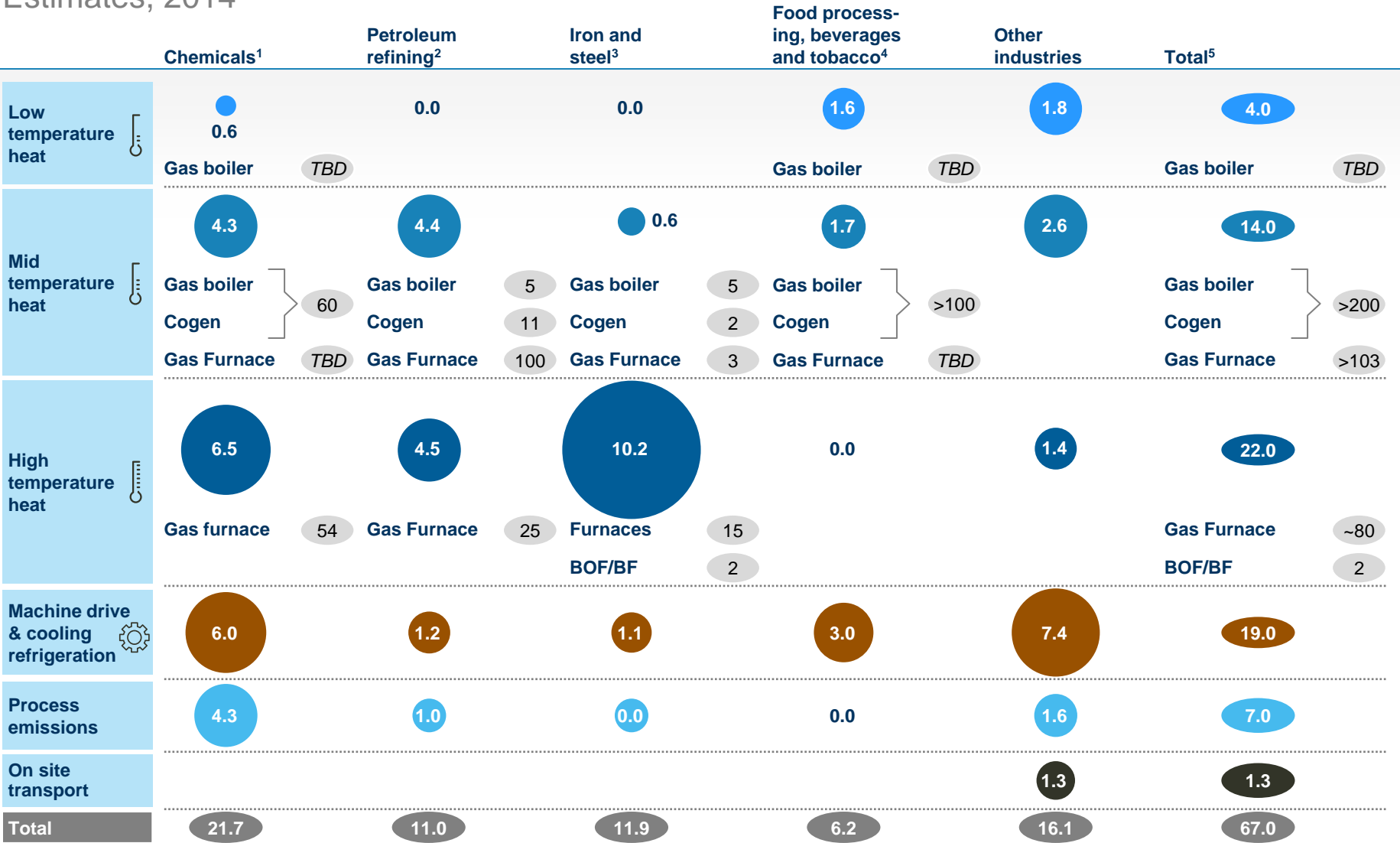


NOTE Emissions from biomass are excluded. Total emissions include 19.1 MtCO2 emissions from the power sector, based on 99J/yr (TBC). High temperature heat in Iron & Steel includes all emissions from coal, except manufacturing of solid fuels and solid fuel transformation
 SOURCE : CBS energieverbruik, CBS energie balans, National Inventory Report 2016, expert interviews, team analysis

Emissions and energy consumption per sector

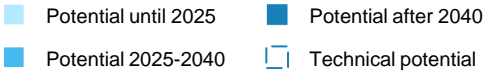
Estimates, 2014

... Mt CO₂/year ... # Units



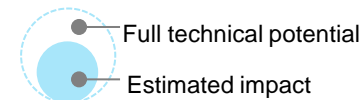
NOTE Emissions from biomass are excluded. Total emissions include 19.1 MtCO₂ emissions from the power sector, based on 99 PJ/yr (TBC)
 1 Assumptions: 30 chemical site with two mid temperature gas boilers/gogen each. 4 ammonia, 4 ethylene and 10 hydrogen plants with respectively 1, 10 and 1 high temperature gas furnaces
 2 Assumptions: 5 refineries in the Netherlands, standard refinery composed of 1 gas boiler, 20 gas furnace medium temperature and 5 gas furnace high temperature
 3 Exclude ~120 coke furnaces, 60-80 batch annealing furnaces 4 Assumptions: 50 plants with 2 boilers/cogen per plants 5 total equipment numbers exclude other industries 6 High temperature heat includes all emissions from coal, except manufacturing of solid fuels and solid fuel transformation

Impact of decisions – All assumptions



Options	Carbon reduction MtCO ₂	Assumptions			
		Potential until 2025	Potential 2025 - 2040	Potential after 2040	Technical potential
1 Implement efficiency measures and options with business cases		10% of low temperature heat. 50% of mechanical vapor recompression potential. Energy efficiency 5% of low and mid temperature	25% of low temperature heat. 100% of mechanical vapor recompression potential. Energy efficiency 10% of low and mid temperature	50% of low temperature heat. 100% of mechanical vapor recompression potential. Energy efficiency 15% of low and mid temperature	Same as potential after 2040
2 Create optionality in Mid T heat by replacing gas boilers with hybrids		5% of mid temperature heat excl. steel. 2.5% of low temperature heat due to heat cascading	75% mid temperature heat excl. steel, refining (+38% low temp.) 50% mid temperature heat refining (+25% low temp.)	100% mid temperature heat excl. steel refining (+50% low temp) 75% mid temperature heat refining (+38% low temp)	100% of mid temperature heat incl. steel, refining
3 Develop CCS/U capabilities		10% ammonia	10% of refining + 50% refining process emissions 15% ethylene 20% ammonia	25% of refining + 100% refining process emissions 55% ethylene 100% ammonia	100% of ammonia, 90% of ethylene, 80% of refining
4 Develop routes to valorize residual streams		No reduction	15% of ethylene production (25% of 60% ethylene that is used for in plastics)	30% of ethylene production (50% of 60% ethylene that is used for in plastics)	60% of ethylene production (100% of 60% ethylene that is used for in plastics).
5 Start Bio-to-Chem on selective processes		2% of ethylene and specialty chemicals	10% of ethylene 25% of specialty chemicals	15% of ethylene 100% of specialty chemicals	100% of ethylene and specialty chemicals
6 Invest in R&D on decreasing hydrogen production costs via electrolysis at scale		← 0% under current electricity / hydrogen prices →			100% under low electricity / hydrogen price (scenario 2/3)
7 Invest in R&D on mid and high temperature		5% refining	50% of refining, other industries and chemicals excluding ammonia and ethylene	75% of refining 100% of other industries and chemicals excluding ammonia and ethylene	100%
8 Decide on steel route		No reduction	40% of production 50% of downstream processing	100%	100%
Renewable electricity for machine drive		40% in line with NL targets	80%	100%	100%
Total (cumulative for carbon reduction)¹					

NOTE: Assumed 50 EUR/MWh electricity, 24.4 EUR/MWh gas, 100 EUR/MWh hydrogen
 1 Some parts of the industrial emissions are impacted by more than one decision, so sum is more than 100% of emissions



Carbon reduction
MtCO₂

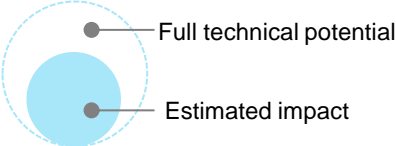
Impact of options – Assumptions

Options

<p>1 Implement efficiency measures and options close to a positive business case in low-temperature heat and machine drive, such as magnetic coupling, heat pumps, heat networks, and mechanical vapor recompression.</p>	<p>6 5</p>
<p>2 Create optionality in medium-temperature heat processes by starting now to replace boilers at the end of their lifetime or at large maintenance with hybrid or dual electricity/gas systems.</p>	<p>11 9</p>
<p>3 Develop and scale carbon capture capabilities to potentially use for part of the ethylene production, steel production, and petroleum refining emissions. The captured carbon can be either reused (CCU) or stored (CCS).</p>	<p>19 11</p>
<p>4 Develop routes to valorize residual streams and create circularity in our industrial processes. Examples are development of a hub in Rotterdam around plastic recycling, the use of steel scrap for steel production, and the cascaded use of biomass waste for minerals and biogas. A syngas platform can also be considered to valorize waste.</p>	<p>4 2</p>
<p>5 Start bio-to-chemicals for specific high-end processes such acetic acids from beet waste or wood, or parts of ethylene production with biofuel as a feedstock.</p>	<p>8 2</p>
<p>6 Invest in R&D on decreasing hydrogen production costs via electrolysis at scale, focused on capex reduction and efficiency improvement. Business cases can be derisked through integration with initiatives such as mobility</p>	<p>5 0</p>
<p>7 Invest in R&D pilots to develop medium-temperature heat pumps, high-temperature electric furnaces and new processes with lower heat demand. The latter two can potentially be used in refining and other high-temperature heat processes.</p>	<p>6 5</p>
<p>8 Prepare to decide on the steel route in the coming years. EAF has large decarbonization potential, but availability of high-quality steel scrap is limited. Alternatively, emissions can be reduced with Hlsarna and/or BF/BOF combined with CCS/CCU.</p>	<p>12</p>
<p>Renewable electricity for machine drive</p>	<p>16</p>

NOTE: Assumed 50 EUR/MWh electricity, 24.4 EUR/MWh gas, 100 EUR/MWh hydrogen 1 Some parts of the industrial emissions are impacted by more than one decision, so sum is more than 100% of emissions

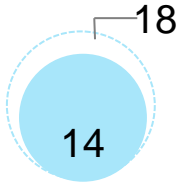
We see options for industry decarbonization along three categories



Carbon reduction MtCO₂ estimation

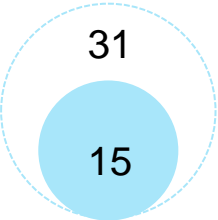
Options ready for rollout, given the right support mechanisms

- Energy efficiency improvement that has a close to positive business case, such as heat pumps
- Creating optionality in energy for medium-temperature heat by replacing gas boilers with hybrid boilers or a dual gas/electricity system



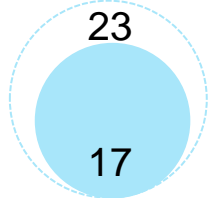
Options that require scaling up in the next years

- CCS/CCU for industrial applications such as chemical processes and petroleum refining
- Valorization of waste streams (e.g., plastic recycling, biomass cascades)
- Biomass as a feedstock for chemical production



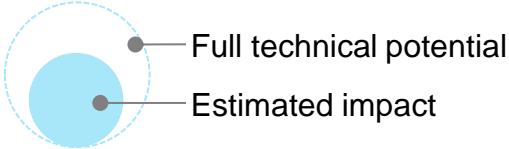
Options that require innovation in the next years

- Lower cost electrolysis at scale for hydrogen production
- Innovations in medium and high heat, e.g., temperature electric furnaces, medium temperature heat pumps
- Decision on a low carbon steel making process



These options can reduce industry CO₂ with 95%, if electricity use by industry can be 100% renewable in 2050

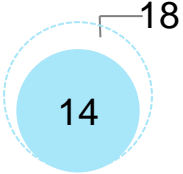
We see options for industry decarbonization along three categories



Carbon reduction
MtCO₂

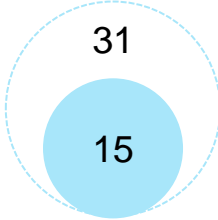
Options ready for rollout, given the right support mechanisms

- These options are **proven technologies** in the industry, and have close to positive business cases
- The focus is on capturing emissions from **low and medium temperature heat** processes
- Examples are installation of heat pumps, further energy efficiency measures and replacing gas with hybrid boilers



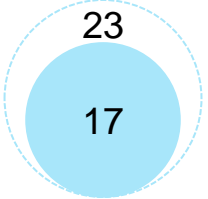
Options that require scaling up in the next years

- These options are technologies that are in most cases known to the industry on a small scale, but need **further development and scale up** before a full roll out is possible
- The focus is on capturing emissions from **ethylene, ammonia and refining processes**
- Examples are CCS/CCU, plastic recycling and creating ethylene (plastic) from bio-fuel



Options that need innovation

- These options need **significant innovation** before ready for further scale up, but are vital to increase optionality in decarbonization pathways in the medium to long term
- The focus is on capturing emissions from ammonia (and other hydrogen related processes) and **medium to high temperature heat**
- Examples are decreasing costs of electrolysis and developing heat pumps for medium temperature heat



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Building on intrinsic capabilities (1/2)

Diversified Industry

- 1 **Highly integrated clusters of industrial activity**, with various types of industry players located close to each other
- 2 **Diversified Industry: 1) sophisticated chemicals industry**, spanning the value chain from petroleum refining to specialty-chemical manufacturing **2) growing and innovative food and agrisector**, generating EUR 52,2 billion GDP, responsible for 20% of total Dutch export (2nd largest exporter of food and agri products in the world after the USA)
- 3 **A well-developed, diverse offshore (wind) industry**, with construction and maintenance companies such as Boskalis and Van Oord as well as data and analytics providers such as Fugro, and oil and gas producers like Shell

Connectivity

- 4 **High standard electricity and gas networks: 1) Extensive electricity connectivity with the rest of Europe**, visible in the Netherlands' standing as Europe's second-largest importer of energy and second-largest exporter **2) Dense and highly reliable gas network**
- 5 **A world-class transport and logistics sector** that includes the ports of Rotterdam and Amsterdam (the largest and fourth-largest in Europe) combined with the best navigable inland waters in the world, Schiphol airport (third largest in Europe by cargo volume), and storage facilities (Vopak, Oiltanking, WTI)

Innovation

- 6 **Research and development capacity** mainly in **1) Agrifood** in Wageningen University and Research Center (WUR) and **2) (Chemical) Engineering** in Technical University Delft



Building on intrinsic capabilities (2/2)

Diversified Industry

- 1 Highly integrated clusters of industrial activity**
 - One of the clusters in Europe with most cross-sectoral activity identified

- 2 Diversified Industry**
 - 1. sophisticated chemicals industry
 - 2. growing and innovative food and agrisector

- 3 A well-developed, diverse offshore (wind) industry**
 - Cluster with many Dutch (based) offshore companies active in the European (and global) offshore industry

Connectivity

- 4 High standard electricity and gas networks**
 - Electricity network: among top 10 most reliable and most connected networks globally
 - Gas network most dense in Europe, with 99.995% reliability

- 5 A world-class transport and logistics sector**
 - No 1 on DHL's Global Connectedness Index, measured by flows of goods, people, information
 - No 2 overall in the world for overall logistics performance, based on seaports, airports, railways and highways, and digital infrastructure

Innovation

- 6 Research and development capacity**
 - 1. Agrifood
 - 2. (Chemical) Engineering in Technical University Delft

- Ranked no4 on the Global Innovation Index
- Wageningen top 3 global Agrifood University
- Chemical Engineering in Delft top 10 global in QS Ranking

Intrinsic NL capabilities per solution type

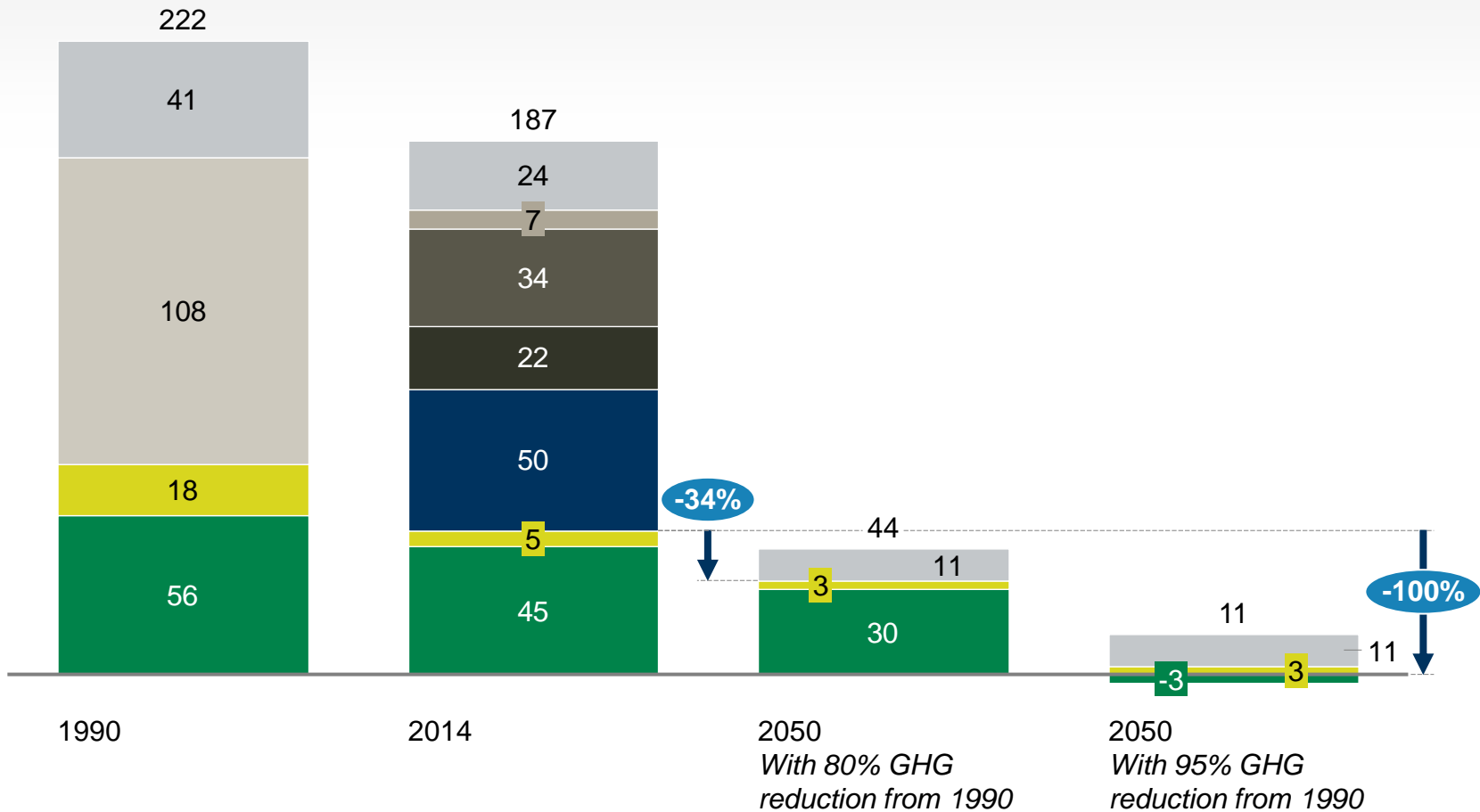
■ Strong fit/large value
 ■ Clear fit/value
 ■ No clear connection

	Diversified industry			Connectivity		Innovation	
	1 Highly integrated clusters	2 Diversified industry (chemicals, agri-food sector)	3 Well-developed, diverse off-shore industry	4 High standard electricity and gas networks	5 World-class transport & logistics sector	6 Agrifood (WUR)	(Chemical) Engineering (TUD, TUE)
Electrification			Shallow sea that is ideal for offshore wind development	Opportunity for balancing electricity peaks			Engineering innovation needed for e.g. electric furnaces
Hydrogen		Salt caverns of chemical industry can be used for hydrogen storage	Intermittency of offshore wind could lead to low cost of electricity for hydrogen production	Existing network of natural gas pipelines can be extended to hydrogen use			
Bio		Strong and diverse chemical and agricultural industries already in place				World class agricultural research institutes to develop bioroutes for chemical sector	Chemical engineering innovation needed for e.g. or electric ethylene cracking
CCS/U	Relatively easy to apply CCU across players close together with strong links	Large ammonia production, for which carbon is relatively easy to capture (already happens today)	<ul style="list-style-type: none"> ▪ Existing off shore network & structure, with depleted offshore O&G fields ▪ Know how 	Existing network of natural gas pipelines can be retrofitted/ extended with CO2 network			Chemical engineering innovation needed for CCU (syngas, hydrogen)
Circular Economy		Many possibilities to match input and output streams			Hubs (e.g. Rotterdam) can be used for collection of recycled products (e.g. plastic)		Chemical engineering innovation needed to enable alternative product designs

If other sectors reduce their emissions from CO₂ to zero, industrial sector has to reduce their GHG emissions

Mt CO₂e/yr

- Non-CO2 GHG emissions
- Built-up area
- CO2 (not specified)
- Energy and other services
- Agriculture
- Industry non-CO2 GHG emissions
- Traffic and transport
- Industry



NOTE: Non-CO2 GHG emission assumption in 2015 of 14 Mt CO₂e taken from RLI report (2015). Assumed that share of industrial non-CO2 GHG emissions will reduce with 50%, in line with total non-CO2 GHG emissions, so from 5 Mt CO₂ in 2014 to 3 Mt CO₂ in 2050

SOURCE: CBS Statline, RLI Rijik zonder CO₂ (2015), National Inventory Report (2009 & 2016)

Ambition level for industry

Reduction in GHG emissions to reach national targets

% reduction in industry emissions from 2014

Narrative	2020 20% reduction	2030 40% reduction	2040 ² 60% reduction	2050 80-95% reduction
<p>Fair share</p> <ul style="list-style-type: none"> The industrial sector will reduce their GHG emissions in line with the targets set by the Dutch government 	<ul style="list-style-type: none"> 0%¹ 	<ul style="list-style-type: none"> 12% reduction 	<ul style="list-style-type: none"> 41% reduction 	<ul style="list-style-type: none"> 71%-93% reduction
<p>Minimum effort 80%</p> <ul style="list-style-type: none"> Other sectors reduce their GHG emissions to zero in 2050, the remaining budget will be for the industrial sector 	<p><i>Depends on the trajectory</i></p>			<ul style="list-style-type: none"> 34% reduction
<p>Minimum effort 95%</p> <ul style="list-style-type: none"> Other sectors reduce their GHG emissions to zero in 2050, the remaining budget will be for the industrial sector 				<ul style="list-style-type: none"> 100% reduction

Depending on decarbonization options chosen, targets between now and 2050 can be developed

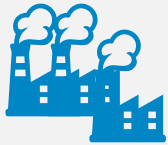
¹ 20% reduction of GHG emissions from 1990 already achieved

² No official statement for 2040 target, linear interpolation assumed

8 options contribute to strengthening current and attracting new economic activity

NOT EXHAUSTIVE

Strengthen current intrinsic capabilities



Use and reinforce the densely **integrated industrial clusters** as a unique starting point for **CCU** deployment



Apply world class **knowledge in agrifood and chemicals** to develop **hydrogen** capabilities and **bio-to-chem** routes on selective processes



Build on excellent **logistics sector** (including port of Rotterdam) to create a **recycling hub** in The Netherlands



Long term and stable outlook on the Dutch energy market and its regulation to support healthy and reliable environment for new investments

Attract new companies and investments

Advanced development of CCU application attracts companies looking to tap into alternative feedstock options



Best know-how and examples of hydrogen and bio-to-chem attracts investment of companies e.g. on specialty chemicals



Most efficient and easy to reach recycling hub attracts large amounts of waste and new recycling companies



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Options to reduce GHG emissions from industry

	Category	Options
Degree of change	By making existing processes more efficient	<ul style="list-style-type: none"> More efficient equipment Contactless magnetic coupling for rotating equipment Use of waste heat for pre-heating of feedstock Smart technology for process optimization
	By changing the energy source used in existing processes	<ul style="list-style-type: none"> Electrification of equipment/heat (heat pump or boiler) Renewable hydrogen for heat (fuel cell or boiler) Use of (waste) heat from own/other industrial processes Use of (waste) biomass for own/other industrial processes Use of syngas/biofuel/biogas Add biomass as feedstock Use of renewable electricity instead of 'grey' electricity
	By changing the process	<ul style="list-style-type: none"> Bio-based chemicals Renewable hydrogen as feedstock for chemicals Hlsarna process for steel making Electrification of ammonia production DRI-EAF with biogas and/or hydrogen for steel making Adsorption drying for food processing
	Changing the output	<ul style="list-style-type: none"> EAF instead of BOF for steel making Hydrocracker instead of FCC for petroleum refining
Other	By using/ storing GHG emissions	<ul style="list-style-type: none"> CSU (E.g., CO₂ for greenhouses, CO₂ as feedstock, CO₂ to methanol) CCS
	Cross-sectoral optimization	<ul style="list-style-type: none"> Syngas platform Hydrogen platform Circular economy



¹ Company case studies taken from the VEMW report. Excluded: Power sector (incl. WKK), hydrogen waste stream as a feedstock by Yara,

List of assessed options (1/2)

Emissions per type of energy use

	Electricity consumption	Low temperature heat (<100°C)	Medium temperature heat (100-500°C)	High temperature heat (>500°C)
--	--------------------------------	---	--	--

Con-ventional option

- | | | | |
|--|--|--|---|
| <ul style="list-style-type: none"> ▪ Grey electricity | <ul style="list-style-type: none"> ▪ Gas boiler | <ul style="list-style-type: none"> ▪ Gas boiler ▪ Cogeneration | <ul style="list-style-type: none"> ▪ Gas furnace |
|--|--|--|---|

Alternative options assessed

- | | | | |
|---|--|--|--|
| <ul style="list-style-type: none"> ▪ Renewable electricity ▪ Energy efficiency measures (including magnetic coupling) | <ul style="list-style-type: none"> ▪ Heat pump ▪ Biogas boiler ▪ Hydrogen fuel cell ▪ (Waste heat) | <ul style="list-style-type: none"> ▪ Electric boiler ▪ Biogas boiler ▪ Hydrogen fuel cell ▪ Dual / hybrid boiler ▪ Mechanical vapor recompression ▪ (Waste heat) | <ul style="list-style-type: none"> ▪ Electric furnace ▪ Biogas furnace ▪ Hydrogen furnace |
|---|--|--|--|

List of assessed options (2/2)

Emissions from specific processes

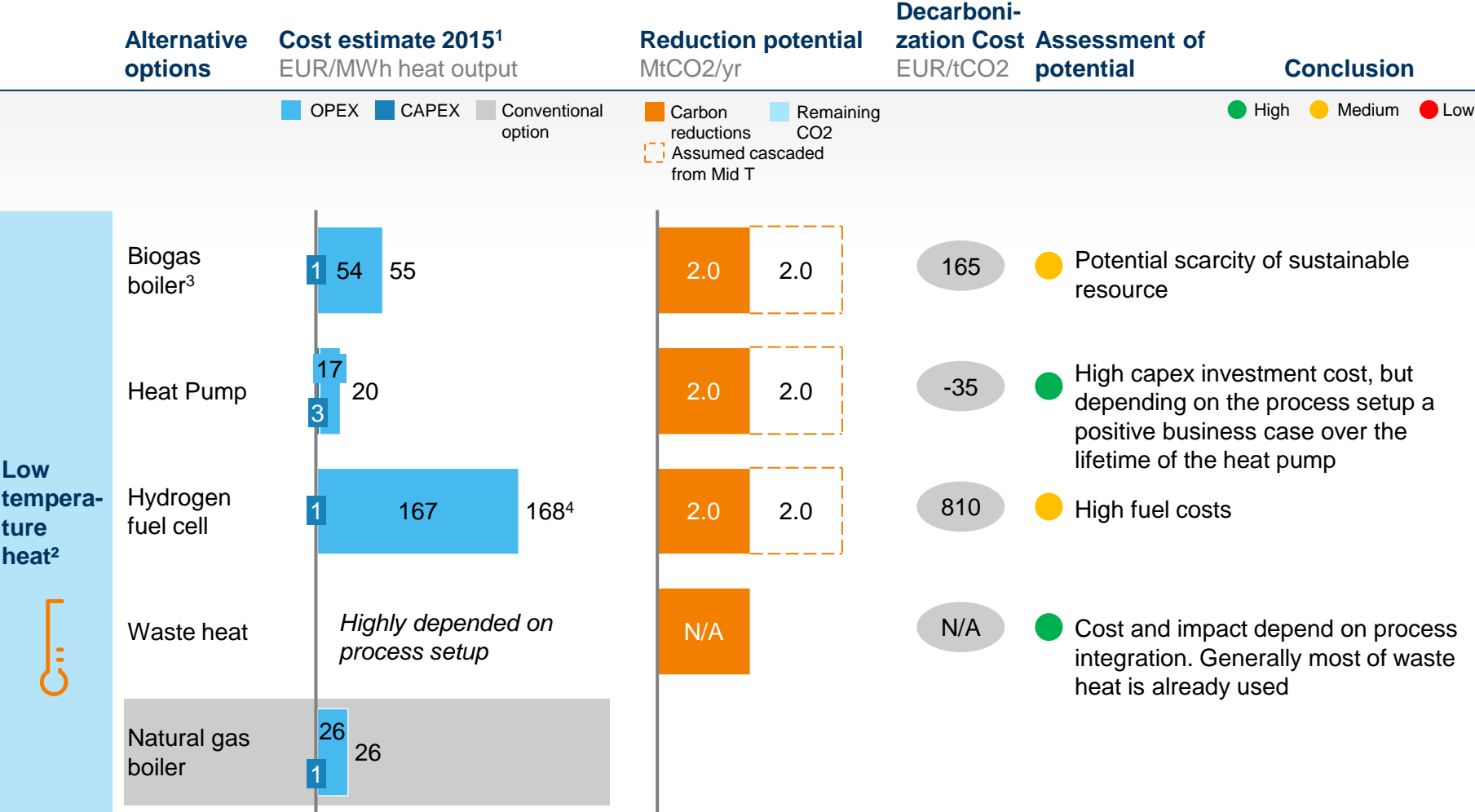
	<u>Steel production</u>	<u>Ammonia production</u>	<u>Ethylene production</u>	<u>Petroleum refining</u>
Con-ventional option	<ul style="list-style-type: none"> ▪ BF/BOF ▪ Conventional steel rolling and coating 	<ul style="list-style-type: none"> ▪ Natural gas and SMR 	<ul style="list-style-type: none"> ▪ Naphtha feedstock 	<ul style="list-style-type: none"> ▪ Conventional
Alternative options assessed	<ul style="list-style-type: none"> ▪ Hisarna ▪ DRI-EAF Gas, Bio or H2 ▪ EAF ▪ Electrification of steel rolling and coating 	<ul style="list-style-type: none"> ▪ Natural gas and SMR + CCS ▪ Renewable H2 on site ▪ H2 from external source ▪ Autothermal reforming + CCS 	<ul style="list-style-type: none"> ▪ H2 based ▪ Electrification ▪ Biofuel as feedstock ▪ Bio-ethanol as feedstock ▪ Conventional ethylene + CCS ▪ Plastic recycling 	<ul style="list-style-type: none"> ▪ Conventional + CCS ▪ Biogas for heat demand ▪ Electrification of heat demand ▪ Hydrogen for heat demand ▪ (Bio refining)
<p>← Separate analyses – CCU: using CO(2) and H2 to make methane or methanol →</p>				

1 Some overlapping overlap

Approach of the comparison pages

- A scan has been made of the decarbonization technologies suited for different types of energy demand (low, medium, high temperature heat) and some key production processes (ammonia, ethylene, steel, petroleum refining). The numbers should be seen as an approximation, as the exact costs and benefits differ per process setup
- As a simplification, the operational costs only include fuel costs and costs of CCS. They do not include maintenance or operational costs. Rationale is that given the large fuel use of the equipment and the large difference in fuel costs between alternative options, the fuel costs are the main driver of a decision, besides investment costs
- To get to a cost per tCO₂, the delta in operational costs (Opex) per year and the delta in investment costs (Capex) per year between the conventional alternative (for heat: gas boiler, gas furnace; for a process: the conventional fossil fuel process) and the decarbonization option. These deltas are summed and the total is divided by the amount of CO₂ that is reduced. Given that the delta in capex is taken, it is assumed that equipment is replaced at end of life. To get to the Capex per year, the Capex is divided by the lifetime of the equipment. The result is a cost per reduced carbon dioxide (EUR/tCO₂) per year

Decarbonization options for low temperature heat



1 Assumed 50 EUR/MWh electricity, 24.4 EUR/MWh gas, 100 EUR/MWh hydrogen

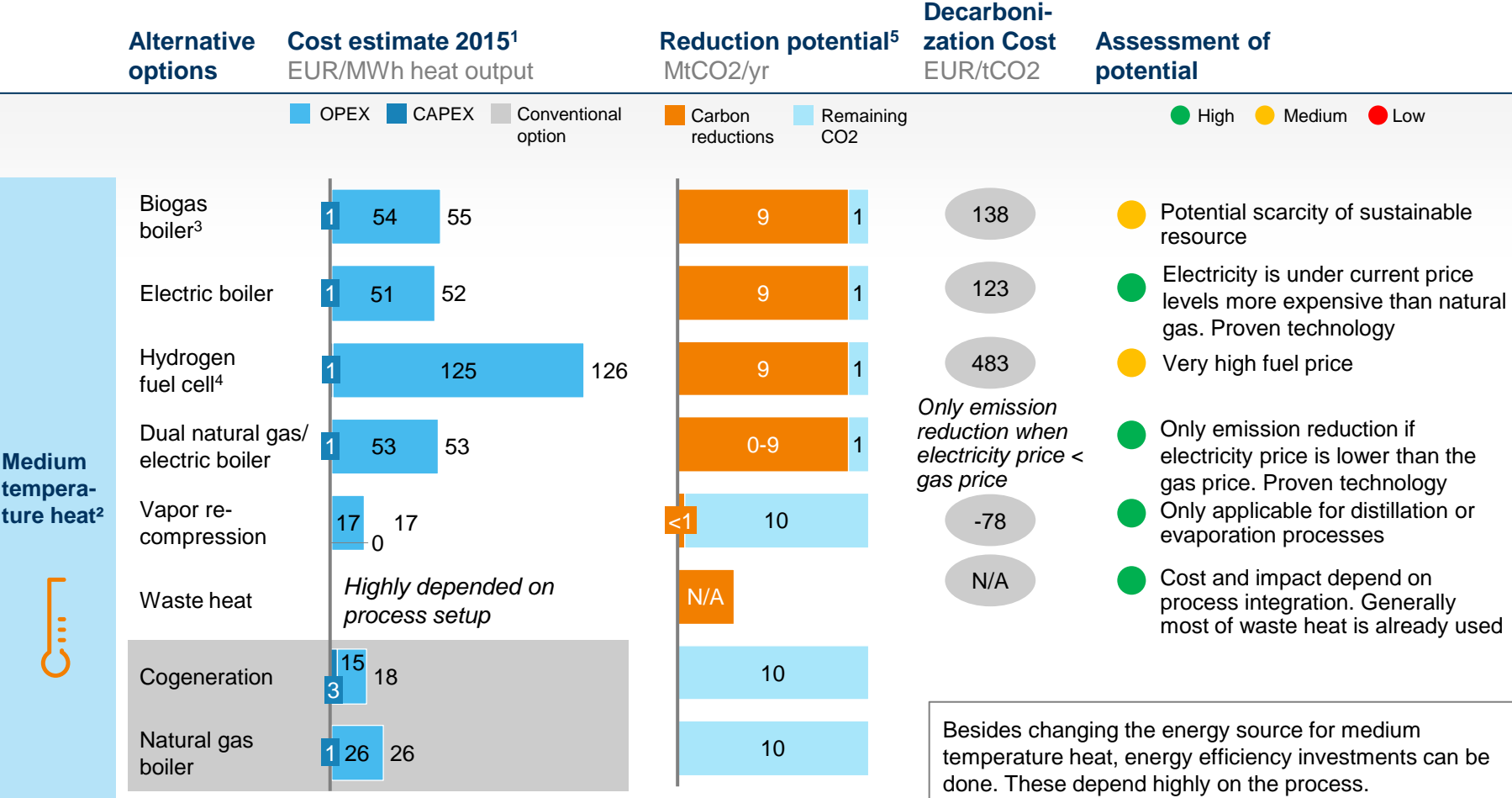
2 Low temperature: 0 – 100 C.

3 Biogas assumed to be twice as expensive as natural gas

4 Hydrogen option overstated due to fuel cell use vs. burner

SOURCE: Nottingham energy, Expert Interview, IEA Bioenergy taskforce, UK 2050 Pathway, NREL, DOE

Decarbonization options for medium temperature heat



1 Assumed 50 EUR/MWh electricity, 24.4 EUR/MWh gas, 100 EUR/MWh hydrogen

2 Mid temperature: 100 – 500

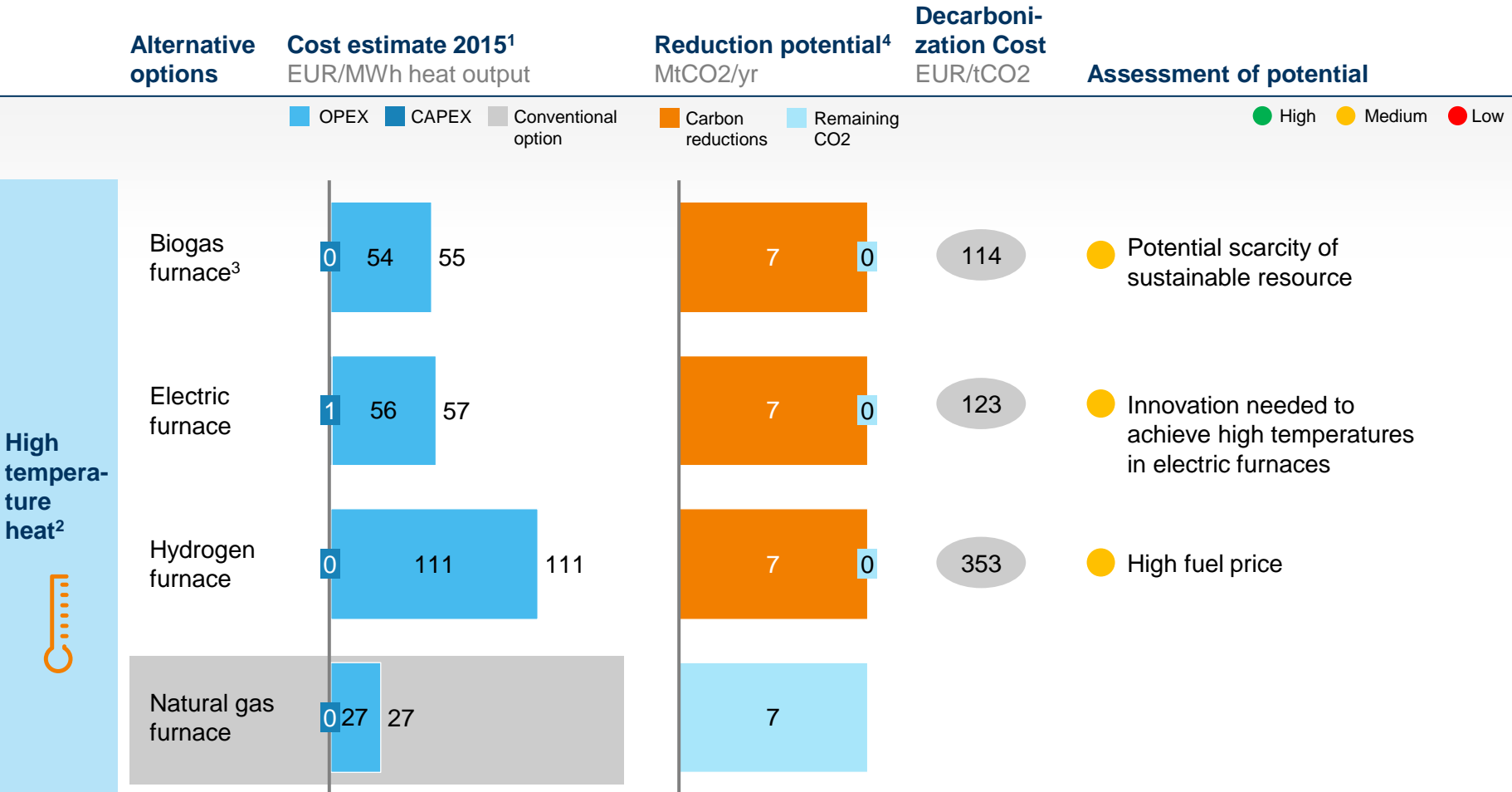
3 Biogas assumed to be twice as expensive as natural gas

4 Hydrogen option overstated due to fuel cell use vs. burner

5 Excluding steel, including medium temperature heat used in chemical processes other than ammonia and ethylene (~35%); excluding cascading to Low Temperature heat since this is included in Low Temperature heat page

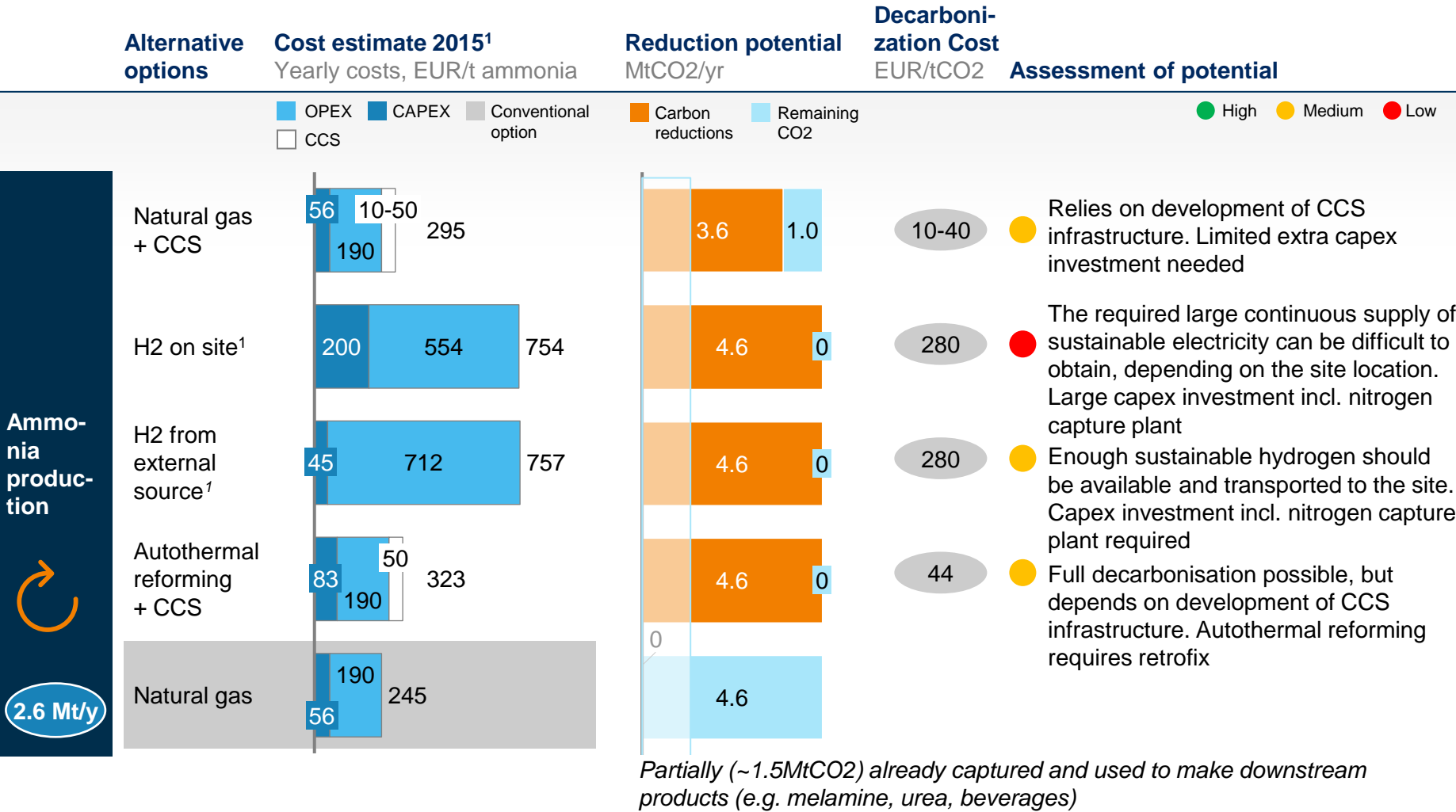
Besides changing the energy source for medium temperature heat, energy efficiency investments can be done. These depend highly on the process. Heat pumps for medium temperature heat could become an interesting energy efficient choice. However, these still require innovation

Decarbonization options for high temperature heat



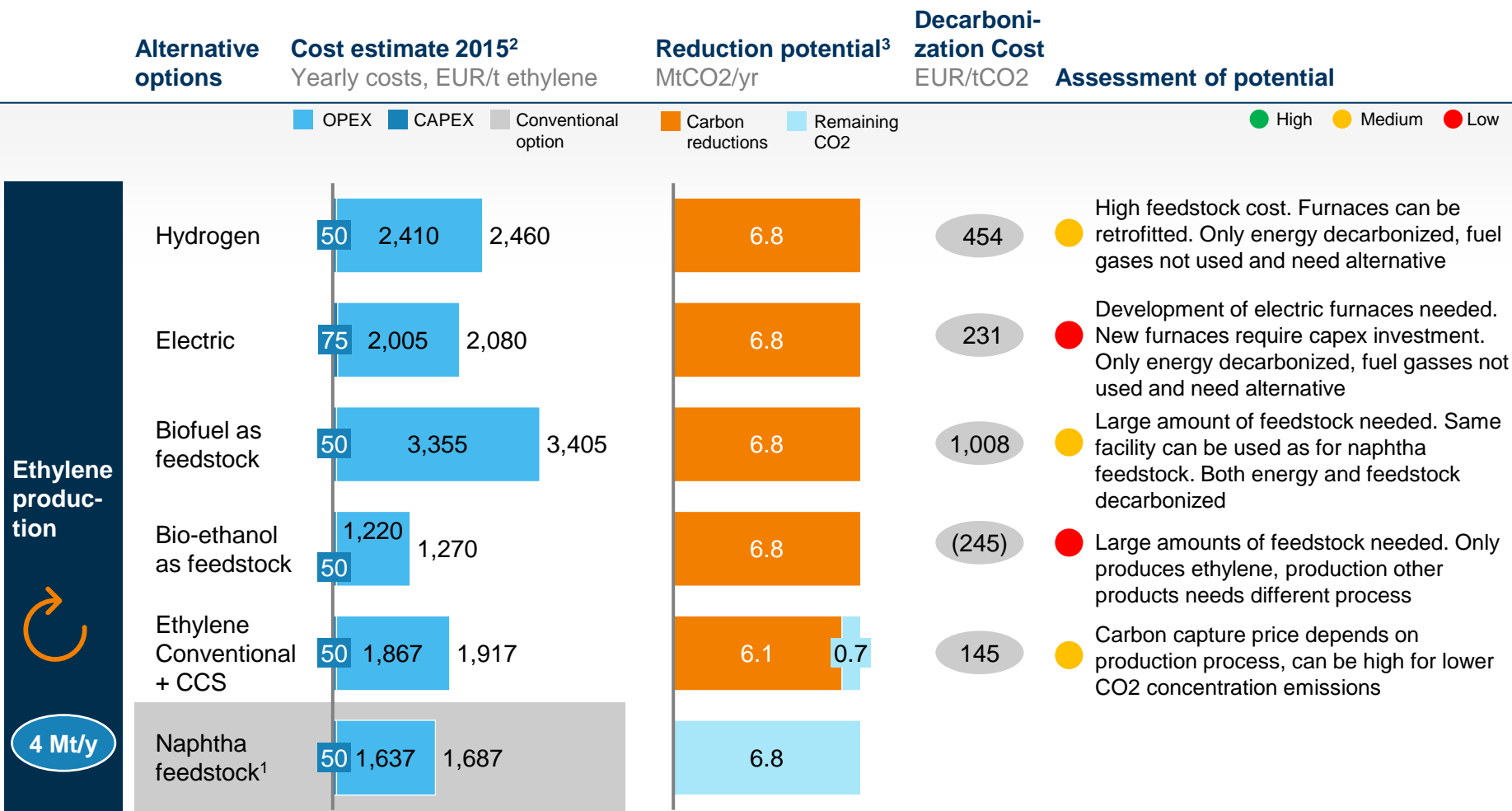
1 Assumed 50 EUR/MWh electricity, 24.4 EUR/MWh gas, 100 EUR/MWh hydrogen
 2 High temperature: > 500 C
 3 Biogas assumed to be twice as expensive as natural gas
 4 Excluding steel, including high temperature heat used in chemical processes other than ammonia and ethylene (~10%)
 SOURCE: Nottingham energy, Expert Interview, IEA Bioenergy taskforce, UK 2050 Pathway, NREL, DOE

Decarbonization options for ammonia production



NOTE: Assumed 50 EUR/MWh electricity, 24.4 EUR/MWh gas, 100 EUR/MWh hydrogen
 1 Electrolyzer assumed at 900 EUR/tH₂ per year, running at a ~50-55% capacity and with 65% efficiency; Additional Capex assumed for production of nitrogen, that comes from SMR in conventional option
 2 SMR Capex costs assumed ~1.5 bln EUR for a 600 kt/yr plant with 50 yr lifetime. Costs of autothermal reforming assumed to be 150% of capex of standard SMR. SMR assumed 28 GJ/t and 2 GJ/t for Haber-Bosch process. Electrolyser assumed to use 38 GJ/t NH₃ electricity, and cost 500 EUR/t H₂ per year, so EUR 88/t NH₃/yr, so 1 bln for a 600 kt NH₃ plant with a lifetime of 20 years. CCS costs assumed 50EUR/t NH₃, but depending on specific site set-up this can be lower
 SOURCE: National Inventory Report 2016, expert interview

Decarbonization options for ethylene production



Ethylene production
4 Mt/y

NOTE In both cost and CO₂ reduction potential, the production of other HVCs that are produced together with ethylene are included. Carbon emissions are 1.7 t CO₂/t ethylene

NOTE Assumed 50 EUR/MWh electricity, 24.4 EUR/MWh gas, 100 EUR/MWh renewable hydrogen

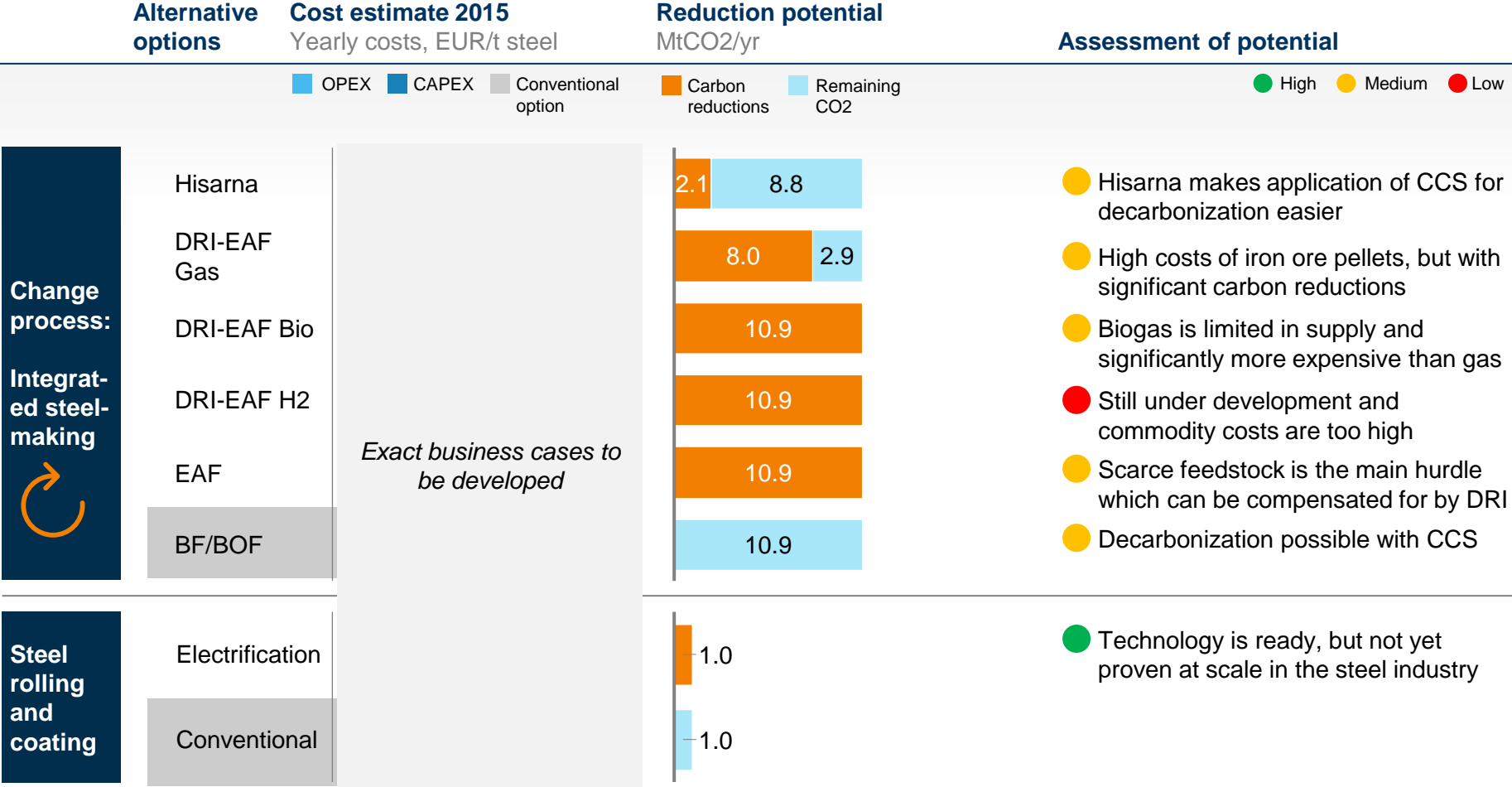
1 In conventional setup, assumed gas consumption of 26.5 GJ/t ethylene and power consumption of 2.7 GJ/t ethylene. Cost of gas for fuel set to 0, as residual gasses are used. Carbon intensity of power assumed 0.14 kg CO₂/MJ. 3.3 t Naphtha per t ethylene assumed, with a price of 400 EUR/t naphtha. Capex at 1.5 bln EUR for 600 kt/yr with 50 year lifetime

2 Capex is assumed same for all options, except for electric furnaces which is assumed more expensive as it is still under development. Hydrogen and electricity need assumed same in terms of PJ as gas need in conventional setup. Biofuel assumed to be biodiesel costing 0.73 EUR/l, with need of 4t biofuel/t ethylene

3 Only direct emissions included. Emissions of feedstock are not included

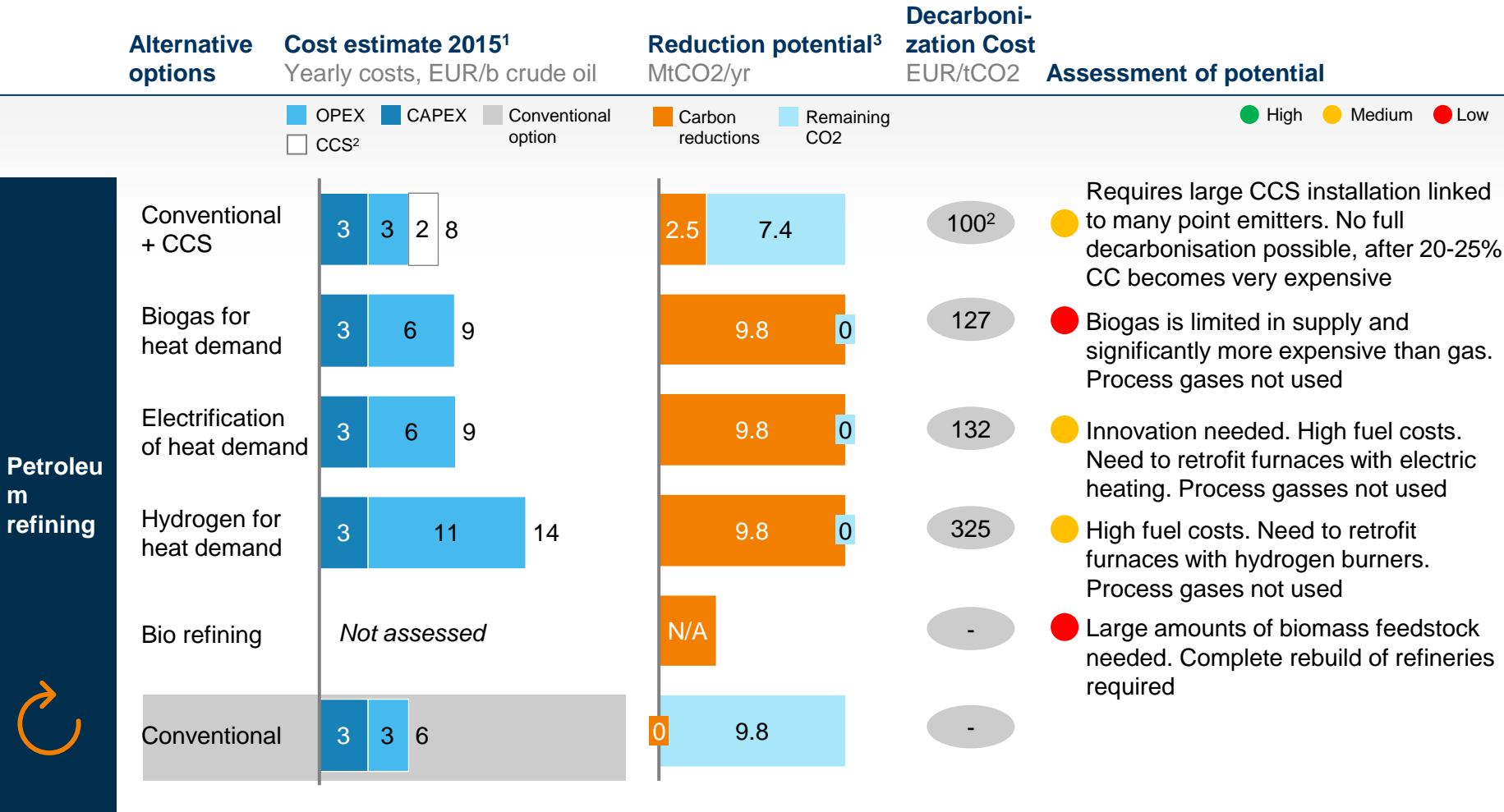
SOURCE: Petrochemicals Europe, European biomass association, SRI Ethylene report 2009, Ecofys international biodiesel markets 2012, expert interview, team analysis

Decarbonization options for steel production



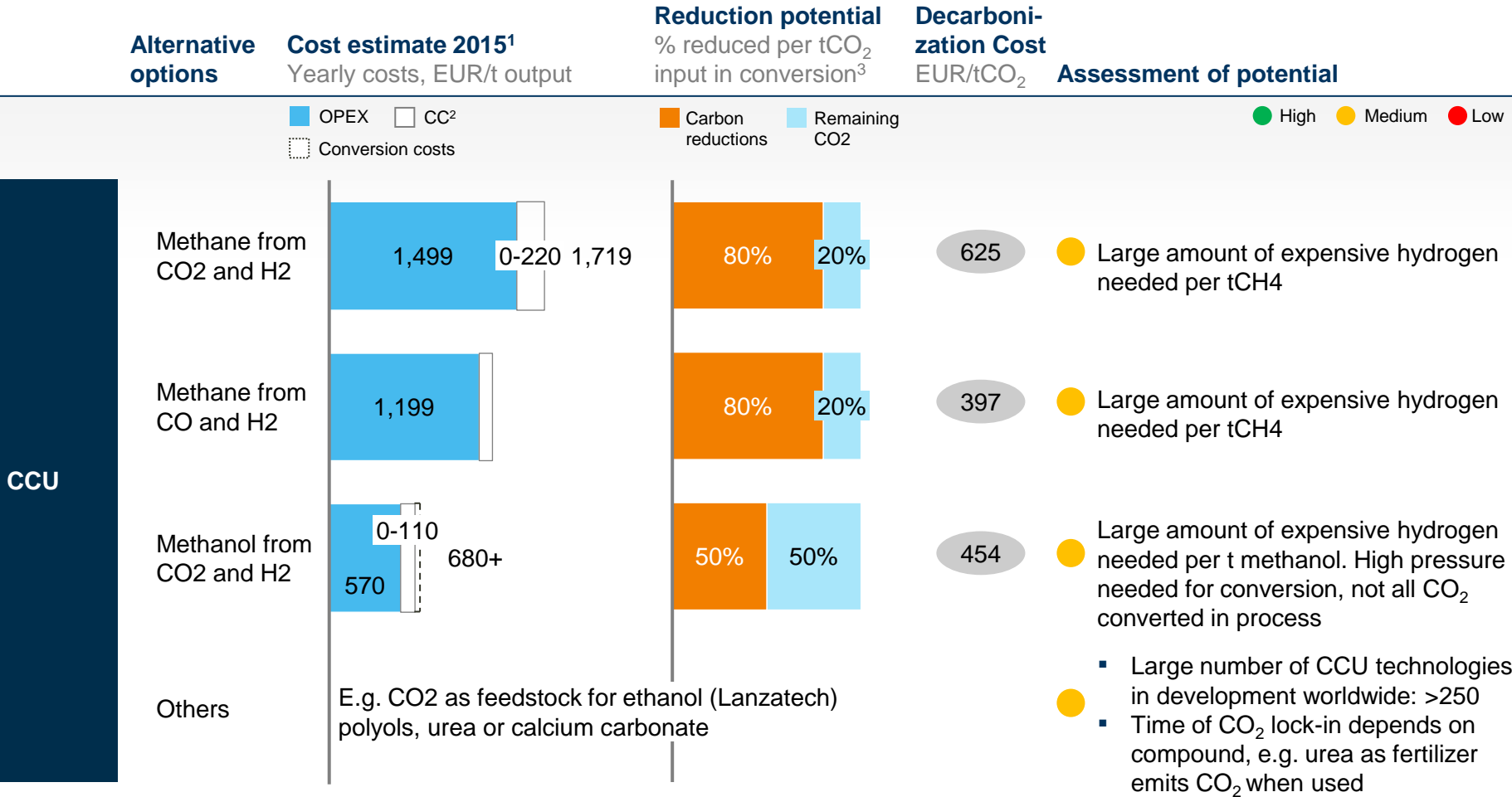
SOURCE: National Inventory Report 2016, The final frontier; Decarbonising Europe’s energy intensive industries, S. Anderson; Future green steelmaking technologies, team analysis

Decarbonization options for petroleum refining



Assumed 50 EUR/MWh electricity, 24.4 EUR/MWh gas, 100 EUR/MWh hydrogen
 1 Feedstock (crude oil) excluded from OPEX costs. Assumed same heating efficiency for all fuels. For conventional option, excluded 35% of fuel cost, as refining gasses are used as fuel for 20-50% of heat demand. CAPEX based on new build costs of 25 thousand USD/bpd, lifetime of 20 years
 3 Refining emissions excluding Machine Drive related emissions (~1.2 Mt CO₂)
 2 CCS estimated to be 100 EUR/tCO₂
 SOURCE: National Inventory Report 2016, The final frontier; Decarbonising Europe's energy intensive industries, team analysis

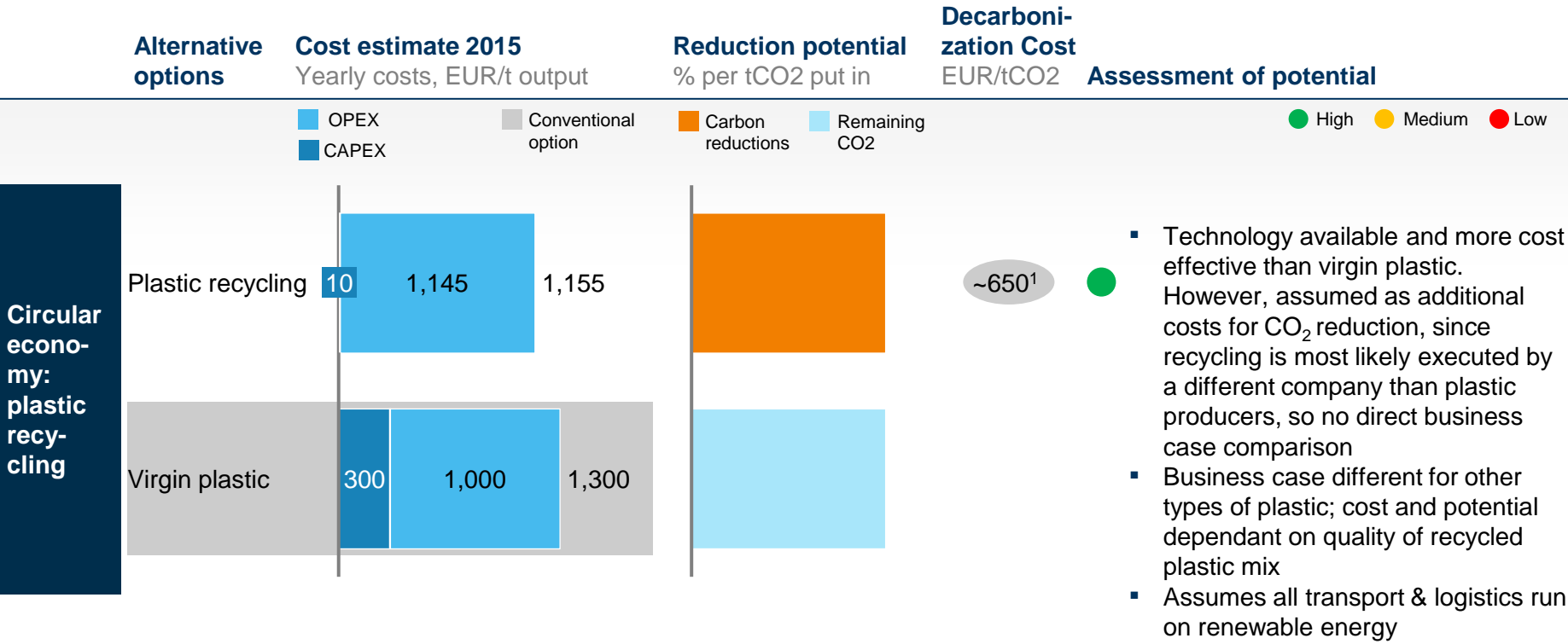
Decarbonization options – Deepdive CCU



NOTE: Assumed 50 EUR/MWh electricity, 24.4 EUR/MWh gas, 100 EUR/MWh hydrogen
¹ Electrolyzer assumed at 900 EUR/tH₂ per year, running at a ~50-55% capacity and with 65% efficiency
² CC costs for CO₂ depend on where to apply CCU, e.g. pure CO₂ can be captured from ammonia production, whereas capturing CO₂ from refineries can cost around 80-100EUR / tCO₂
³ Process does not convert 100% of CO₂, but the remainder of CO₂ can be recycled into the same process against same operational costs

SOURCE: National Inventory Report 2016, expert interview

Decarbonization options – Deepdive plastic recycling



NOTE: Assumed 50 EUR/MWh electricity, 24.4 EUR/MWh gas, 100 EUR/MWh hydrogen
 1 All Opex and Capex assumed to be additional versus Virgin Plastic base case, since probably not executed by same company
 SOURCE: National Inventory Report 2016, expert interview

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Main insights of VEMW workshop 24 January 2017

Overarching take-aways

- Industry to take a leading role in accelerating the energy transition in the Netherlands
- Decarbonization options should play into the strengths of the Netherlands
- Major opportunity expected at cross-linkages between sectors (e.g., use of waste streams as feedstock)
- Industry facilitating further increase of intermittent renewables through demand side management
- Certain decarbonization options can have significant impact in multiple sectors (e.g., electrification)
- Emissions reduction options have to be evaluated along the complete (cross-border) value chain
- Use of feedstock (e.g., hydrogen, biomass) for highest value applications (cascading)

Individual remarks



Connection:

- Biomass chemicals – balanced drain
- Gas policy not holistic enough (e.g. biomass spec.)
- Potential of cross sectoral collaboration (heat, CO)
- Enable shift in industry & energy sector



Food:

- Availability of waste and electricity



Chemicals:

- Electricity
- Biomass broad field cascade
- Hydrogen platform (bottle necks to be solved)
- Heat recovery potential as w/o food
- NL chemical level of conversation is high



Steel:

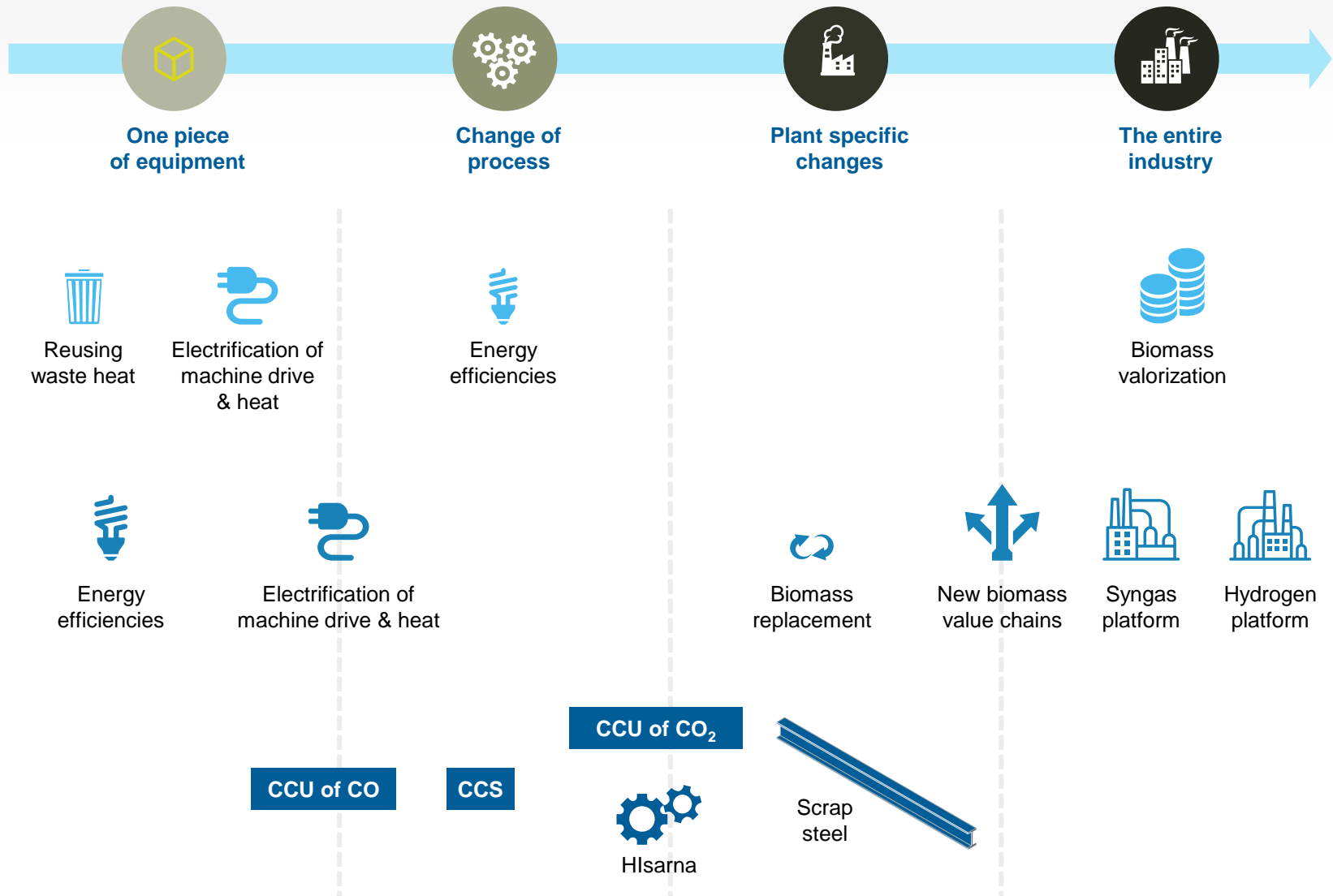
- No short term solution in scrap usage for EAF (due to overcapacity in other regions; e.g. China)



Power sector:

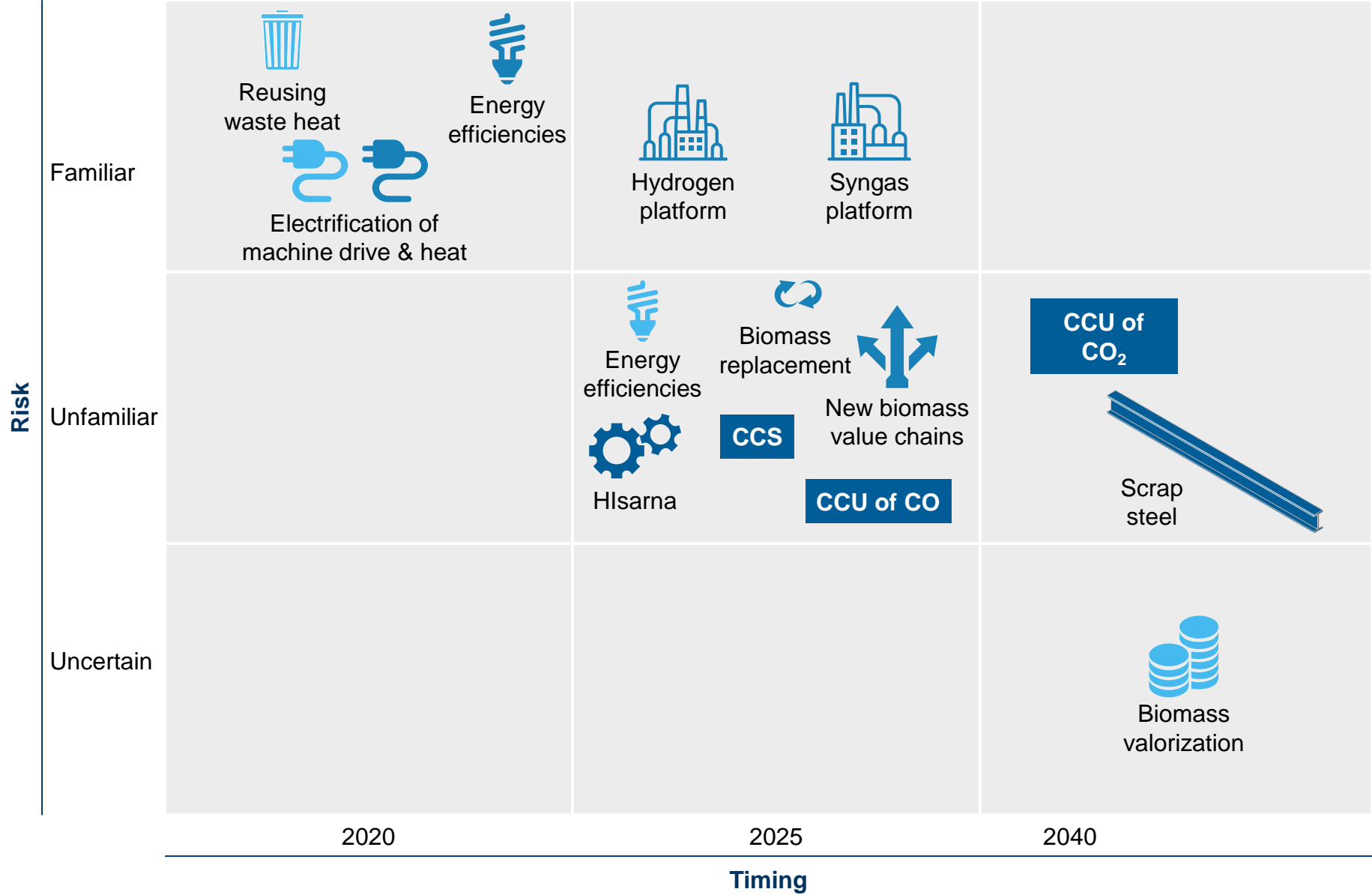
- Large scale hydrogen production from electricity
- Deviation in renewable energy facilitating towards a sustainable, energy intensive industry

Minimum scale of change



Portfolio of initiatives on industrial decarbonization opportunities

■ Food industry
 ■ Chemicals industry
 ■ Steel industry

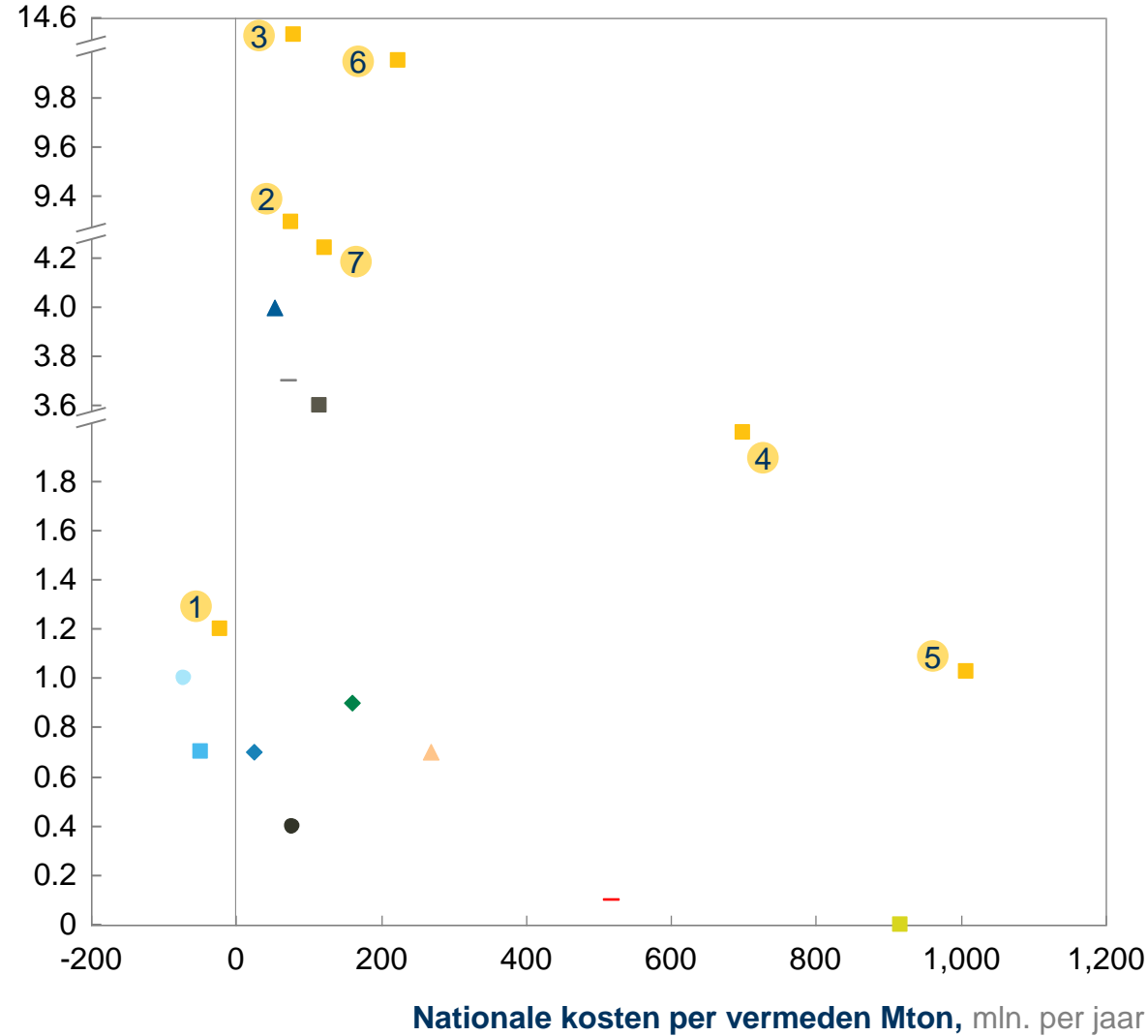


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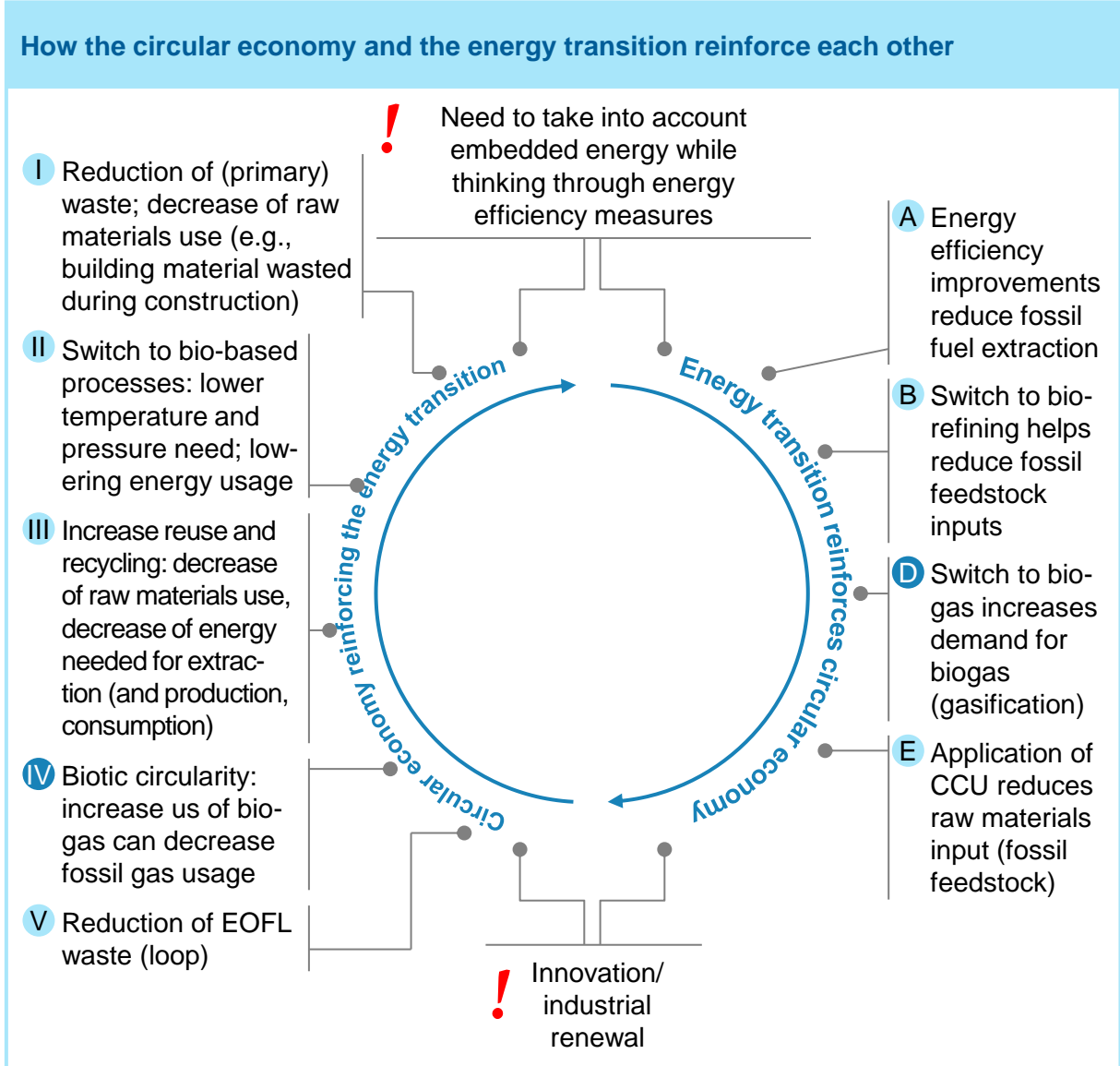
CO2-reductie vs cost efficiency of existing measures

Vermeden CO2 uitstoot totaal (Mt)



- Verscherpte handhaving wet milieubeheer
- EU-norm CO2-uitstoot personenauto's naar 95g/km
- ◆ Sluiting oude kolencentrales van voor 1990
- ▲ SDE+-regeling biomassameestook kolencentrales
- SDE+-regeling wind op land
- Afspraken gemiddeld label B huurwoningen
- SDE+- regeling wind op zee
- ◆ SDE+-regeling grootschalig zon-PV
- ▲ Salderingsregeling zon-pv kleinverbruikers
- STEP-regeling (huursector)
- Fiscaal stimuleren nulemissieauto's
- Decisions VEMW
- Steel decision not taken

The industry transition – how the circular economy transition and the energy transition interact and reinforce each other



Where circular economy and energy transition measures can be misaligned

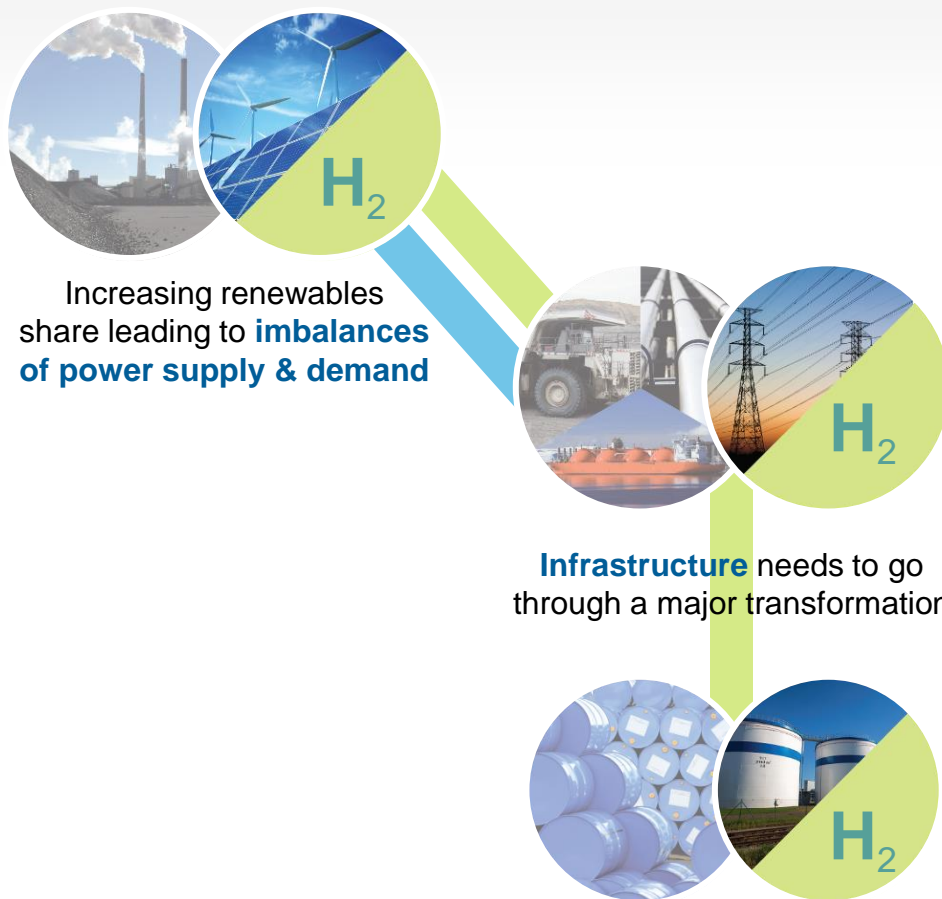
Circular economy	Energy transition
<ul style="list-style-type: none"> For each loop, energy is required Using bio-based plastics may require higher energy use 	<ul style="list-style-type: none"> Improving insulation will require increased use of raw materials and embedded energy Large-scale application of solar (thin film) PV will lead to high waste production

Hydrogen can help balance and buffer a renewable electricity based energy system

As a source of energy

As the backbone of an energy system

Advantage of hydrogen as an alternative carrier



Increasing renewables share leading to **imbalances of power supply & demand**

Infrastructure needs to go through a major transformation

Global buffering capacity based on mostly fossil sources

Hydrogen can balance intermittent electricity generation

- Hydrogen can be formed by electrolysis at times of high electricity supply and low demand, and stored (e.g., in salt caverns) during times of low electricity supply and high demand

Hydrogen can use/build on existing fossil fuel infrastructure

- Hydrogen can, with modifications, be transported via the existing gas pipeline network

Hydrogen can be easier stored and transported than electricity

- Large scale storage of hydrogen is possible (e.g., seasonal storage)
- Transport of hydrogen is easier than electricity, as it can be shipped or transported via pipelines